

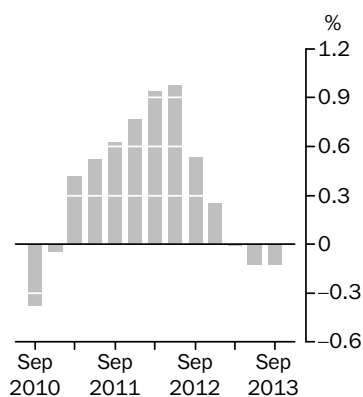
BUSINESS INDICATORS

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 2 DEC 2013

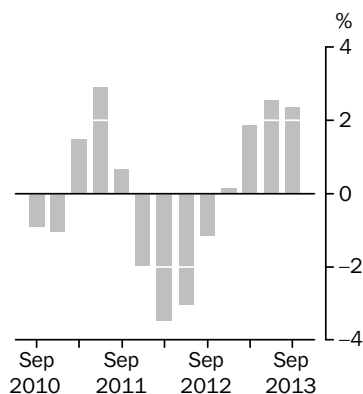
Inventories (volume terms)

Trend estimates



Company gross operating profits

Trend estimates



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Didier Rivet on Sydney (02) 9268 4900.

KEY FIGURES

	Jun Qtr 13 to Sep Qtr 13	Sep Qtr 12 to Sep Qtr 13
	%	%
Sales of goods and services (Chain volume measures)		
Manufacturing		
Trend	-0.4	-2.0
Seasonally Adjusted	-0.3	-2.0
Wholesale trade		
Trend	-1.1	-2.5
Seasonally Adjusted	-2.1	-3.4
Inventories (Chain volume measures)		
Trend	-0.1	0.0
Seasonally Adjusted	-0.5	-0.3
Company gross operating profits		
Trend	2.3	7.1
Seasonally Adjusted	3.9	8.9
Wages and salaries		
Seasonally Adjusted	0.7	3.1

KEY POINTS

CHAIN VOLUME ESTIMATES

- The trend estimate for inventories fell 0.1% in the September quarter 2013. The seasonally adjusted estimate fell 0.5% this quarter.
- The trend estimate for Manufacturing sales of goods and services fell 0.4% this quarter. The seasonally adjusted estimate fell 0.3%.
- The trend estimate for Wholesale trade sales of goods and services fell 1.1% this quarter. The seasonally adjusted estimate fell 2.1%.

CURRENT PRICE ESTIMATES

- The seasonally adjusted estimate for company gross operating profits rose 3.9% in the September quarter 2013.
- The seasonally adjusted estimate for wages and salaries rose 0.7% in the September quarter 2013.

NOTES

FORTHCOMING ISSUES

<i>ISSUE (Quarter)</i>	<i>RELEASE DATE</i>
December 2013	3 March 2014
March 2014	2 June 2014
June 2014	1 September 2014
September 2014	1 December 2014

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COMPARISON BETWEEN COMPANY GROSS OPERATING PROFITS AND GROSS OPERATING SURPLUS

Valuation changes have had an impact on the value of inventories held by Australian businesses this quarter. An inventories valuation adjustment (IVA) is applied in the calculation of the gross operating surplus of private non-financial corporations (GOS) estimate in the Australian National Accounts. The IVA for the September quarter 2013 is \$2,906m which is \$2,951m higher than the June quarter 2013 IVA of -\$45m.

No adjustment is made to the company gross operating profits (CGOP) estimate in this publication and, as a result, users should exercise caution when comparing CGOP and GOS. It should be noted that there are other differences between the two series. In particular, changes are made to GOS when annual benchmarks are applied and slightly different seasonal factors apply to the two series. Given this, while CGOP movements are an appropriate indicator for GOS, the two series will not have equivalent seasonally adjusted movements from quarter to quarter.

CHANGES IN THIS ISSUE

Each September quarter the reference and base year for chain volume estimates for the Business Indicators Survey are updated. A new base year, 2011-12, has been introduced into the chain volume estimates which has resulted in minor revisions to growth rates in subsequent periods. In addition, the chain volume estimates have been re-referenced to 2011-12. Additivity is preserved in the quarters of the reference year and subsequent quarters. Re-referencing affects the level of, but not the movements in, chain volume estimates.

As happens each year, a seasonal re-analysis has been undertaken based on estimates up to and including the June quarter 2013. This may result in more significant revisions to seasonally adjusted and trend estimates, than those observed in other issues. Refer to Explanatory Notes paragraphs 17 to 22 for more information.

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ABBREVIATIONS

ABN	Australian Business Number
ABS	Australian Bureau of Statistics
ANZSIC	Australian and New Zealand Standard Industrial Classification
CGOP	company gross operating profits
GOS	gross operating surplus
PAYGW	pay-as-you-go withholding
QBIS	Quarterly Business Indicators Survey
SISCA	Standard Institutional Sector Classification of Australia
TAU	type of activity unit

Brian Pink
Australian Statistician

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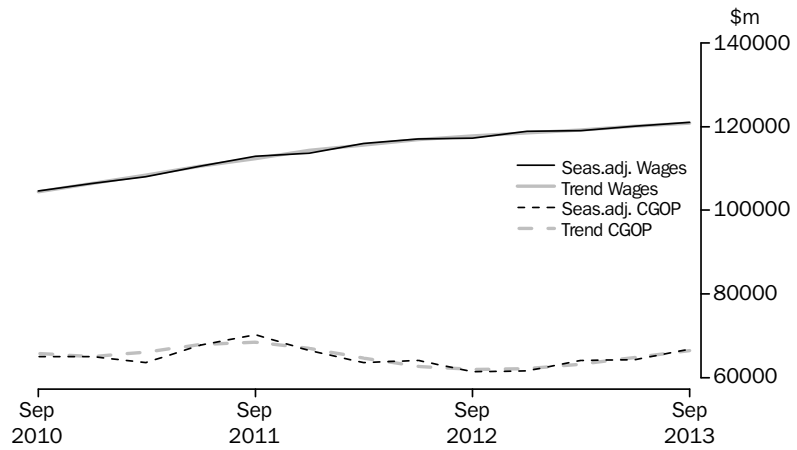
ANALYSIS BY INDUSTRY

FEATURED SERIES

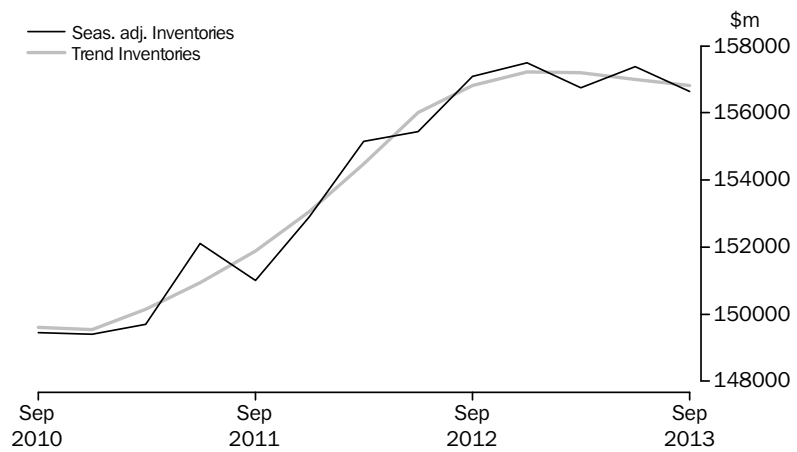
The following graphs and commentary refer to seasonally adjusted and trend estimates for sales of goods and services and inventories in volume terms, and wages and salaries and company gross operating profits in current price terms.

TOTAL ALL INDUSTRIES

In current prices, the trend estimate for company gross operating profits rose 2.3% this quarter. The seasonally adjusted estimate rose 3.9%. In current price terms, the trend estimate for wages and salaries rose 0.6%. The seasonally adjusted estimate rose 0.7%.



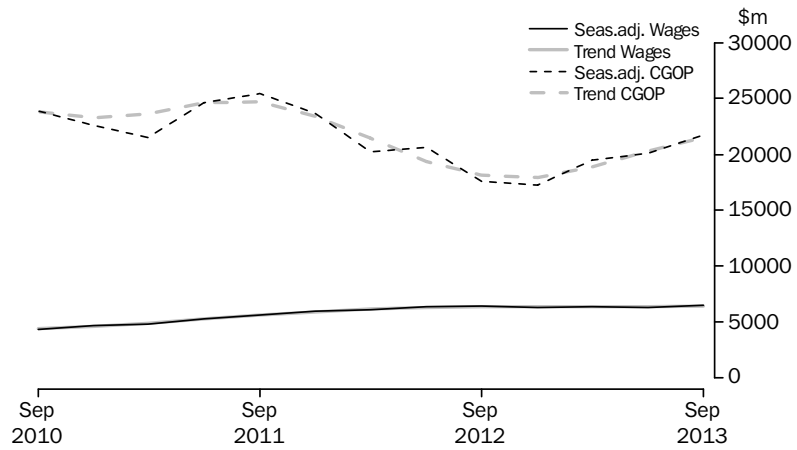
In volume terms, the trend estimate for total inventories fell 0.1% this quarter. The seasonally adjusted estimate fell 0.5%.



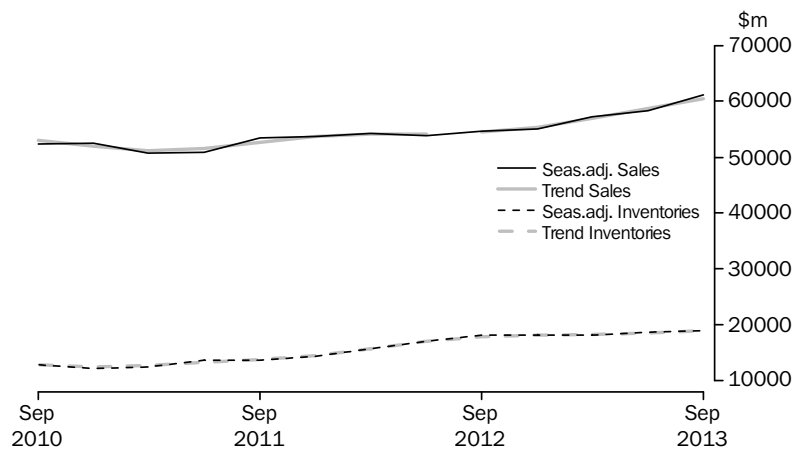
ANALYSIS BY INDUSTRY *continued*

MINING

In current prices, the trend estimate for company gross operating profits rose 6.0% this quarter. The seasonally adjusted estimate rose 8.1%. In current price terms, the trend estimate for wages and salaries rose 1.0% this quarter. The seasonally adjusted estimate rose 2.4%.



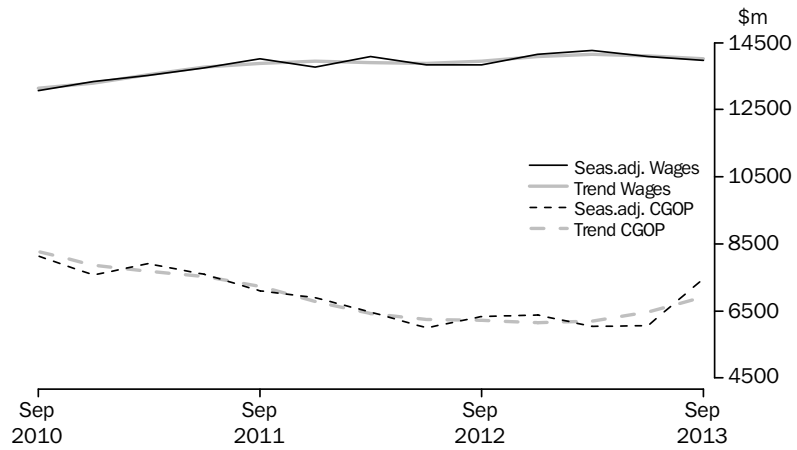
In volume terms, the trend estimate for sales of goods and services rose 3.1% this quarter. The seasonally adjusted estimate rose 5.0%. In volume terms, the trend estimate for inventories rose 2.1% this quarter. The seasonally adjusted estimate rose 1.7%.



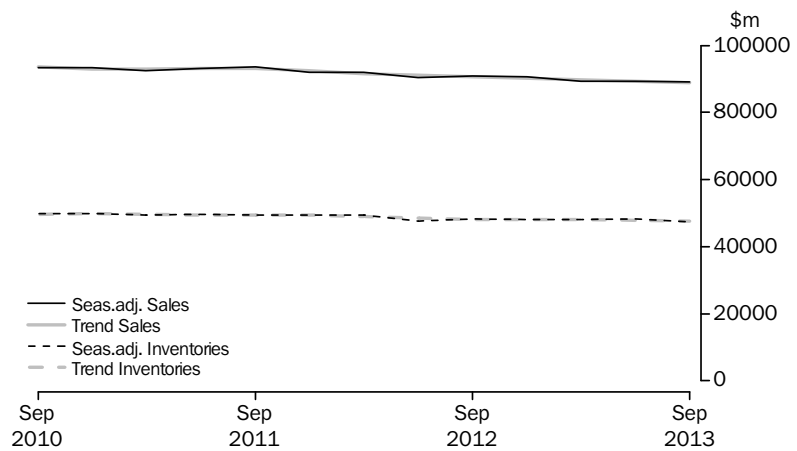
ANALYSIS BY INDUSTRY *continued*

MANUFACTURING

In current prices, the trend estimate for company gross operating profits rose 7.1% this quarter. The seasonally adjusted estimate rose 22.6%. In current price terms, the trend estimate for wages and salaries fell 0.8% this quarter. The seasonally adjusted estimate fell 0.7%.



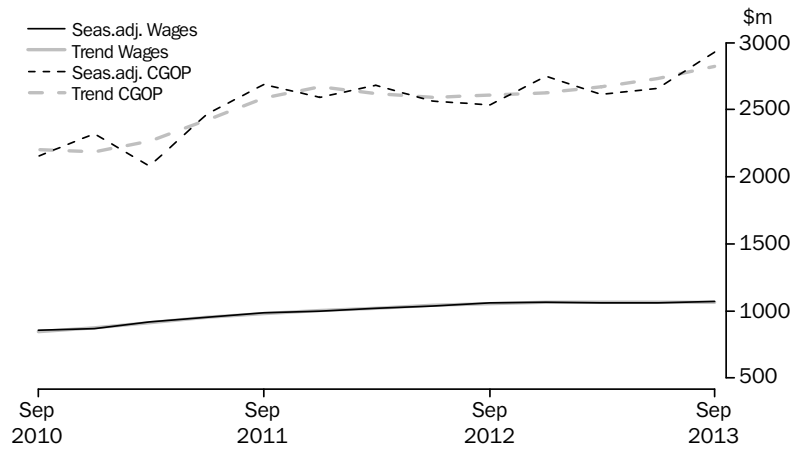
In volume terms, the trend estimate for sales of goods and services fell 0.4% this quarter. The seasonally adjusted estimate fell 0.3%. In volume terms, the trend estimate for inventories fell 0.7% this quarter. The seasonally adjusted estimate fell 1.9%.



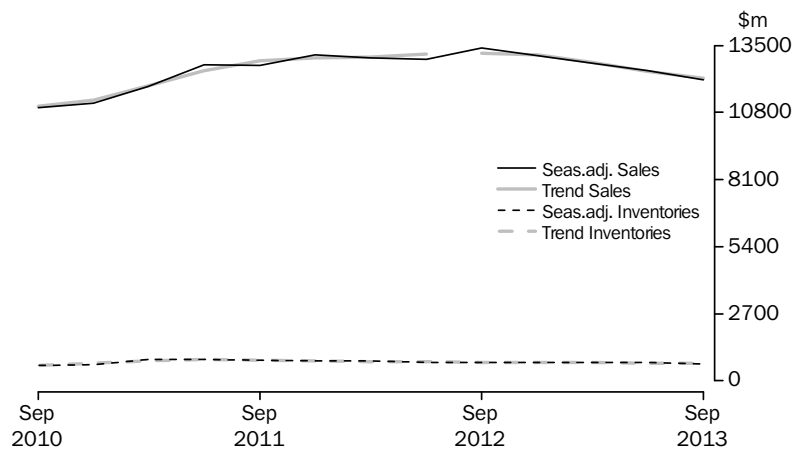
ANALYSIS BY INDUSTRY *continued*

ELECTRICITY, GAS, WATER AND WASTE SERVICES

In current prices, the trend estimate for company gross operating profits rose 3.2% this quarter. The seasonally adjusted estimate rose 10.0%. In current price terms, the trend estimate for wages and salaries rose 0.2% this quarter. The seasonally adjusted estimate rose 1.0%.



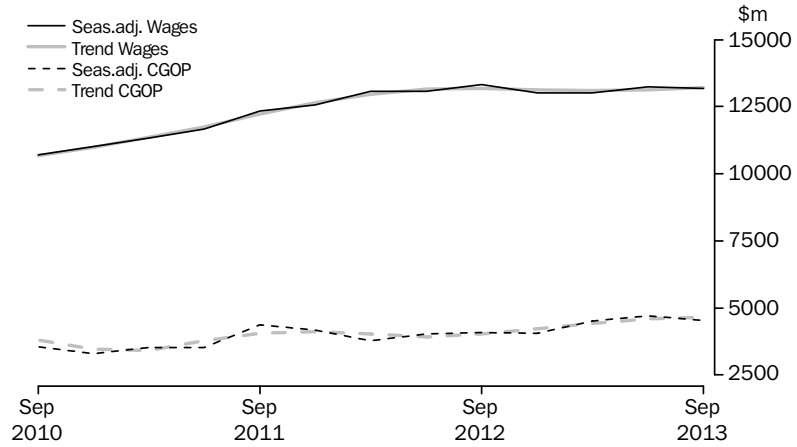
In volume terms, the trend estimate for sales of goods and services fell 2.3% this quarter. The seasonally adjusted estimate fell 3.0%. In volume terms, the trend estimate for inventories fell 3.3% this quarter. The seasonally adjusted estimate fell 6.3%.



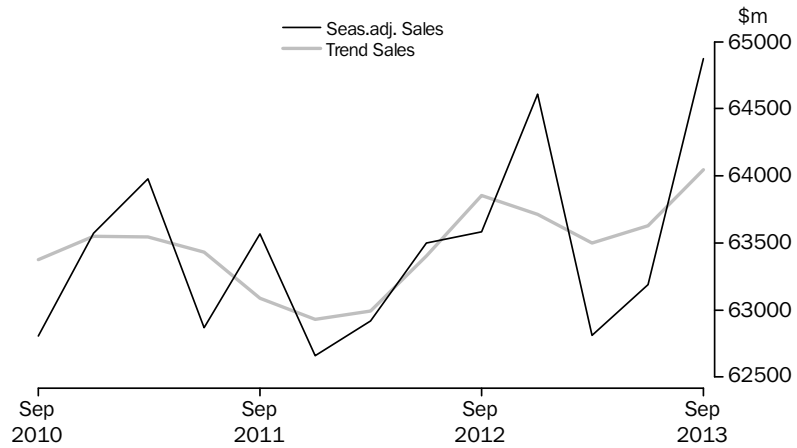
ANALYSIS BY INDUSTRY *continued*

CONSTRUCTION

In current prices, the trend estimate for company gross operating profits rose 1.0% this quarter. The seasonally adjusted estimate fell 3.9%. In current price terms, the trend estimate for wages and salaries rose 0.6% this quarter. The seasonally adjusted estimate fell 0.5%.



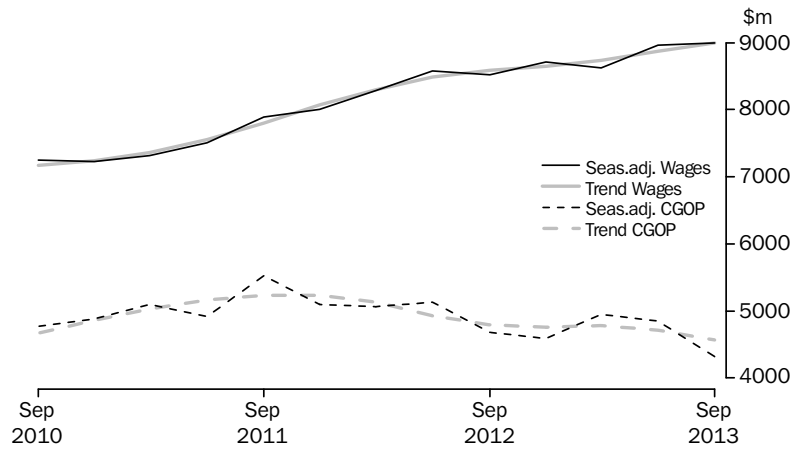
In volume terms, the trend estimate for sales of goods and services rose 0.7% this quarter. The seasonally adjusted estimate rose 2.7%.



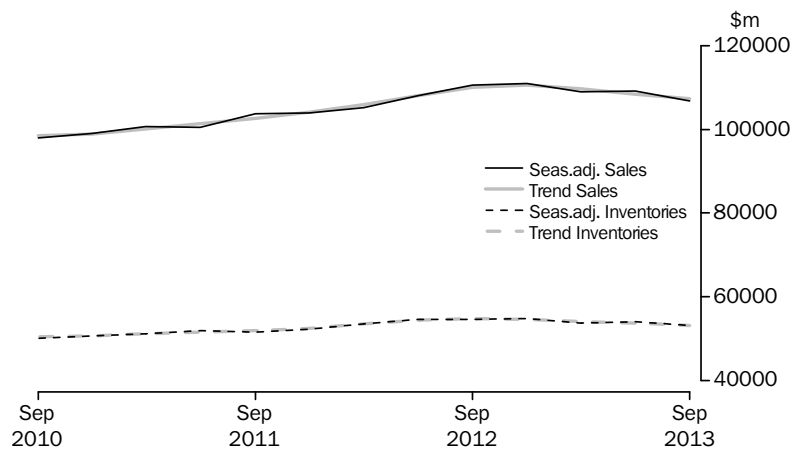
ANALYSIS BY INDUSTRY *continued*

WHOLESALE TRADE

In current prices, the trend estimate for company gross operating profits fell 3.2% this quarter. The seasonally adjusted estimate fell 10.8%. In current price terms, the trend estimate for wages and salaries rose 1.4% this quarter. The seasonally adjusted estimate rose 0.3%.



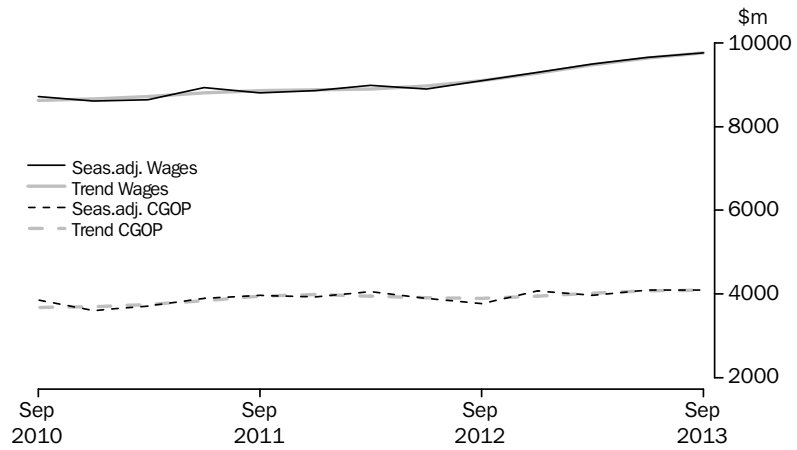
In volume terms, the trend estimate for sales of goods and services fell 1.1% this quarter. The seasonally adjusted estimate fell 2.1%. In volume terms, the trend estimate for inventories fell 0.8% this quarter. The seasonally adjusted estimate fell 1.7%.



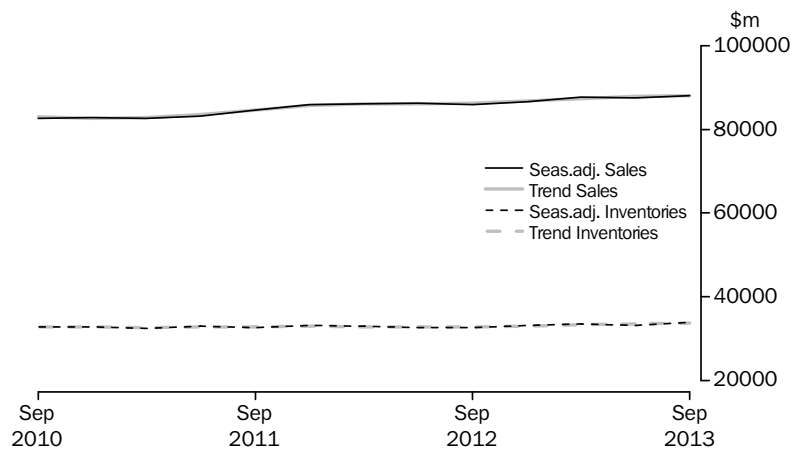
ANALYSIS BY INDUSTRY *continued*

RETAIL TRADE

In current prices, the trend estimate for company gross operating profits rose 0.4% this quarter. The seasonally adjusted estimate rose 0.4%. In current price terms, the trend estimate for wages and salaries rose 1.3% this quarter. The seasonally adjusted estimate rose 1.1%.



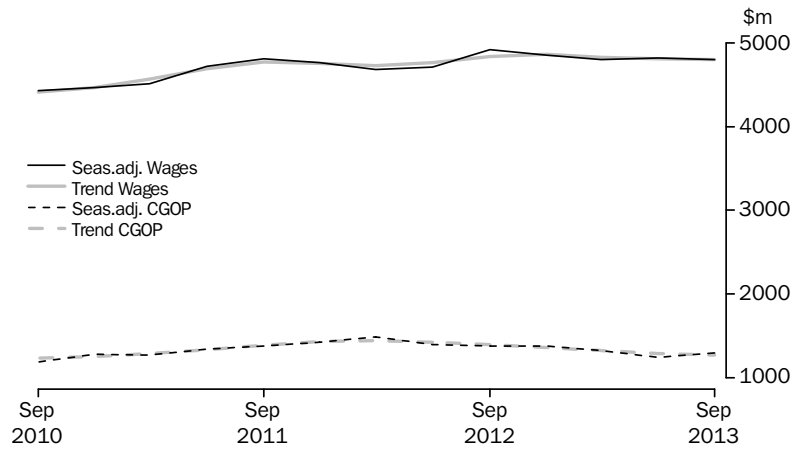
In volume terms, the trend estimate for sales of goods and services rose 0.4% this quarter. The seasonally adjusted estimate rose 0.7%. In volume terms, the trend estimate for inventories rose 0.5% this quarter. The seasonally adjusted estimate rose 2.3%.



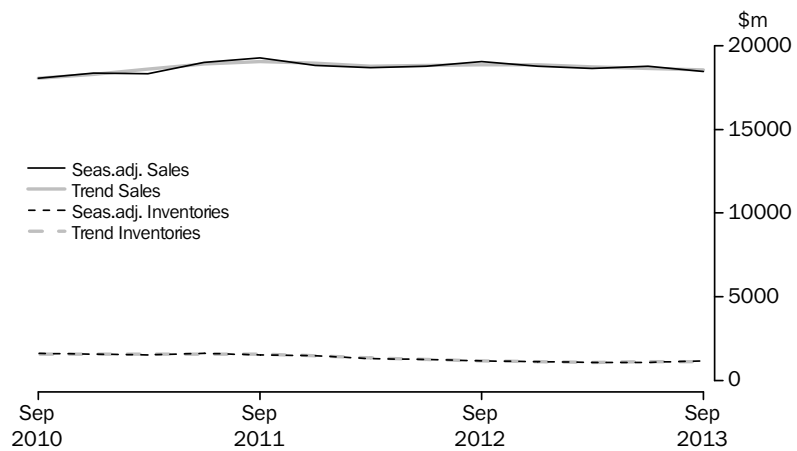
ANALYSIS BY INDUSTRY *continued*

ACCOMMODATION AND FOOD SERVICES

In current prices, the trend estimate for company gross operating profits fell 1.3% this quarter. The seasonally adjusted estimate rose 3.9%. In current price terms, the trend estimate for wages and salaries fell 0.1% this quarter. The seasonally adjusted estimate fell 0.2%.



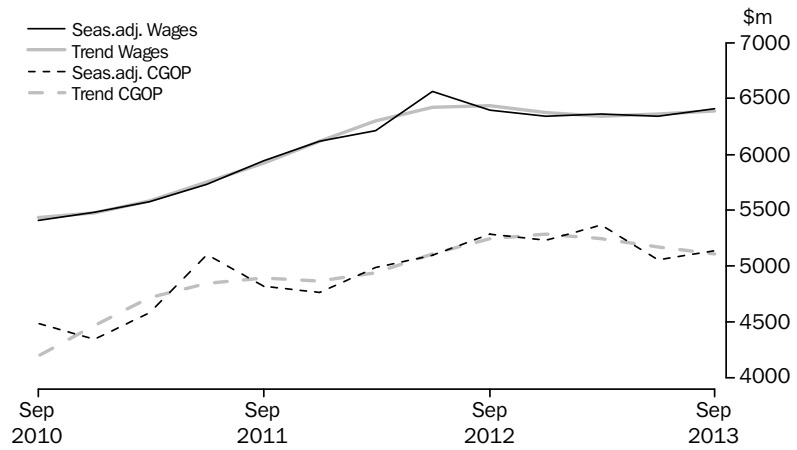
In volume terms, the trend estimate for sales of goods and services fell 0.4% this quarter. The seasonally adjusted estimate fell 1.6%. In volume terms, the trend estimate for inventories rose 2.6% this quarter. The seasonally adjusted estimate rose 9.3%.



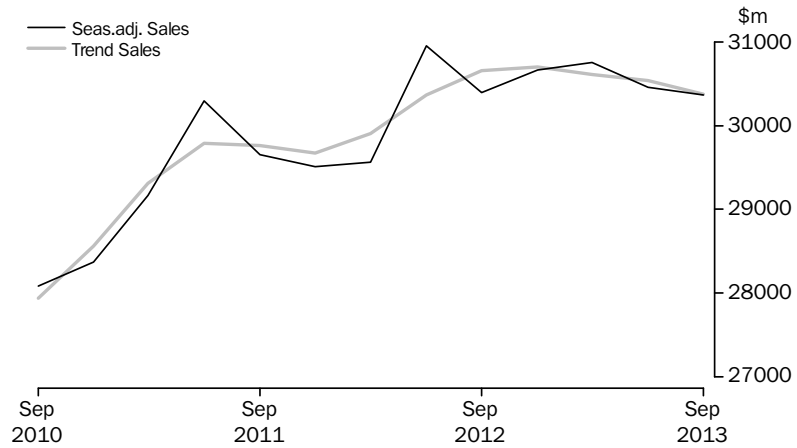
ANALYSIS BY INDUSTRY *continued*

TRANSPORT, POSTAL AND WAREHOUSING

In current prices, the trend estimate for company gross operating profits fell 1.2% this quarter. The seasonally adjusted estimate rose 1.6%. In current price terms, the trend estimate for wages and salaries rose 0.4% this quarter. The seasonally adjusted estimate rose 1.0%.



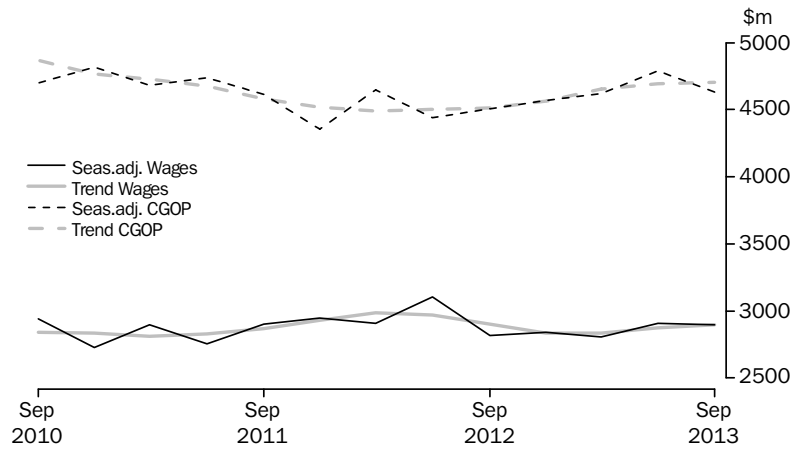
In volume terms, the trend estimate for sales of goods and services fell 0.5% this quarter. The seasonally adjusted estimate fell 0.3%.



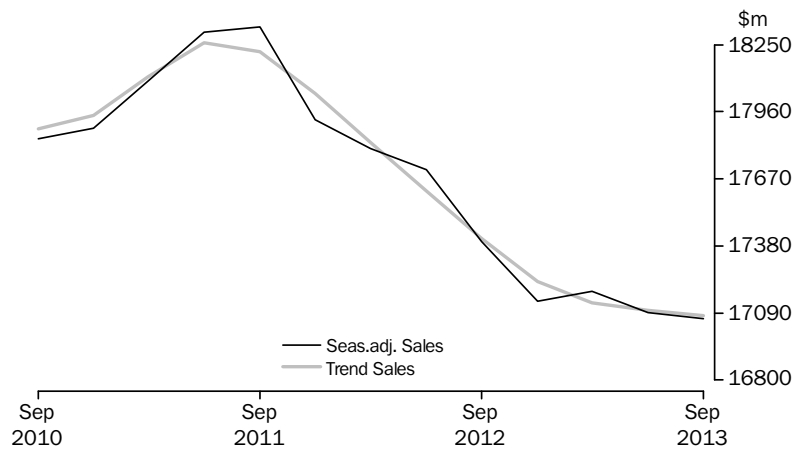
ANALYSIS BY INDUSTRY *continued*

INFORMATION MEDIA AND TELECOMMUNICATIONS

In current prices, the trend estimate for company gross operating profits rose 0.1% this quarter. The seasonally adjusted estimate fell 3.3%. In current price terms, the trend estimate for wages and salaries rose 0.8% this quarter. The seasonally adjusted estimate fell 0.5%.



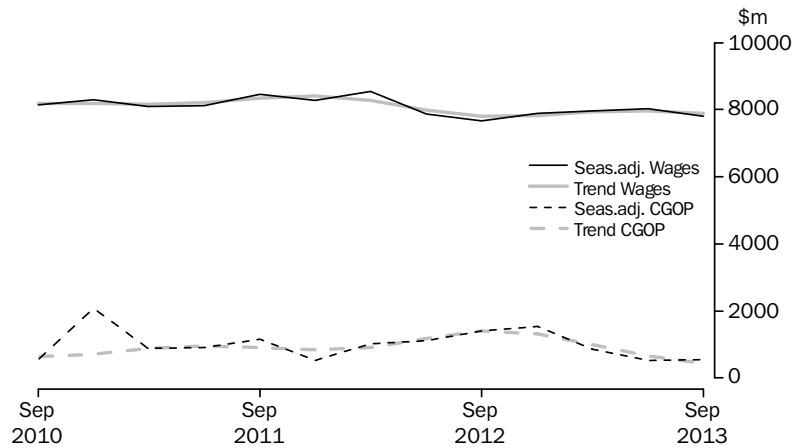
In volume terms, the trend estimate for sales of goods and services fell 0.1% this quarter. The seasonally adjusted estimate fell 0.2%.



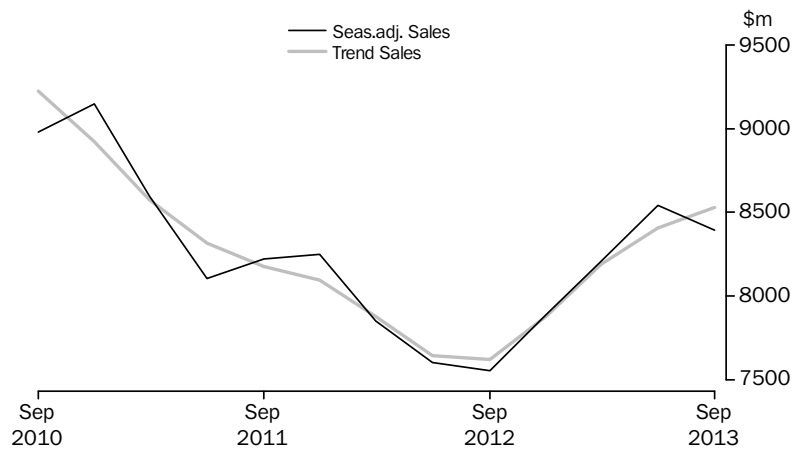
ANALYSIS BY INDUSTRY *continued*

FINANCIAL AND INSURANCE SERVICES

In current prices, the trend estimate for company gross operating profits fell 33.5% this quarter. The seasonally adjusted estimate rose 4.5%. In current price terms, the trend estimate for wages and salaries fell 0.7% this quarter. The seasonally adjusted estimate fell 2.7%.



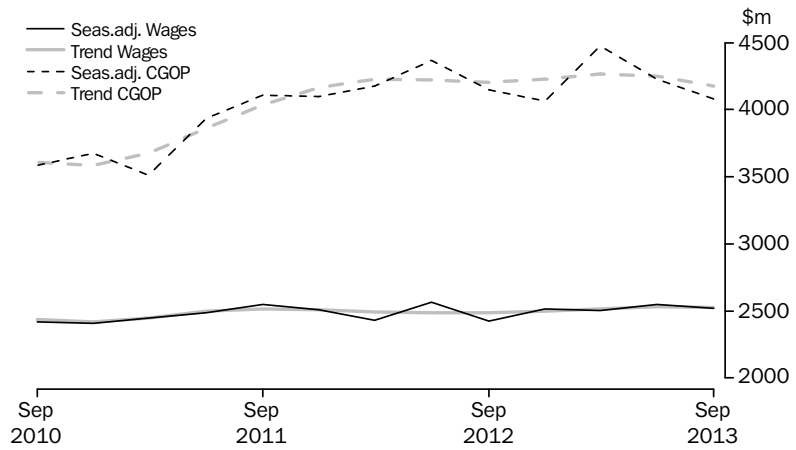
In volume terms, the trend estimate for sales of goods and services rose 1.5% this quarter. The seasonally adjusted estimate fell 1.7%.



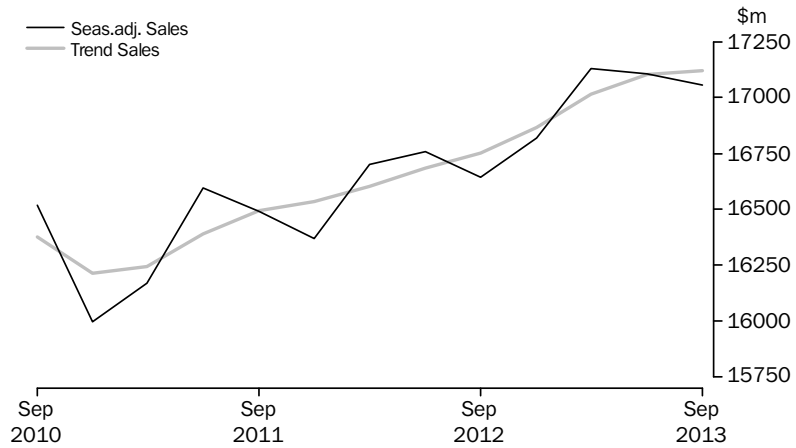
ANALYSIS BY INDUSTRY *continued*

RENTAL, HIRING AND REAL ESTATE SERVICES

In current prices, the trend estimate for company gross operating profits fell 1.8% this quarter. The seasonally adjusted estimate fell 3.5%. In current price terms, the trend estimate for wages and salaries fell 0.1% this quarter. The seasonally adjusted estimate fell 1.1%.



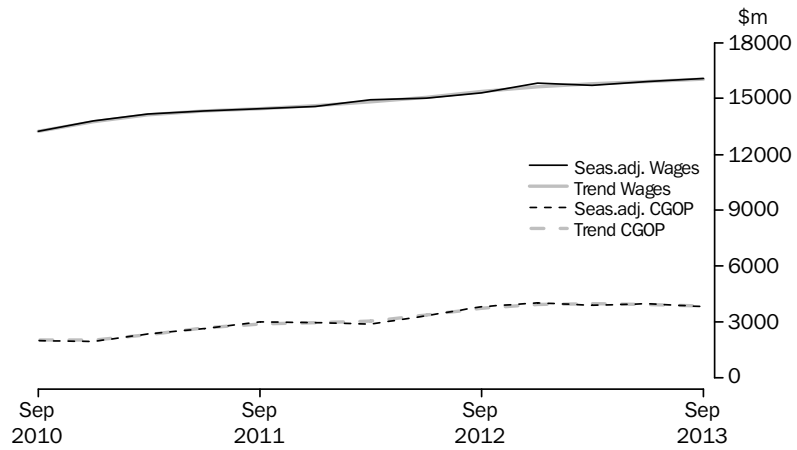
In volume terms, the trend estimate for sales of goods and services rose 0.1% this quarter. The seasonally adjusted estimate fell 0.3%.



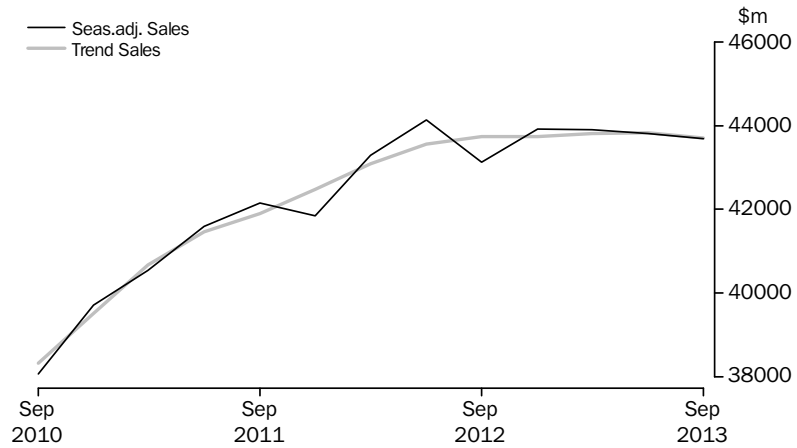
ANALYSIS BY INDUSTRY *continued*

PROFESSIONAL,
SCIENTIFIC AND
TECHNICAL SERVICES

In current prices, the trend estimate for company gross operating profits fell 1.5% this quarter. The seasonally adjusted estimate fell 4.1%. In current price terms, the trend estimate for wages and salaries rose 0.6% this quarter. The seasonally adjusted estimate rose 1.2%.



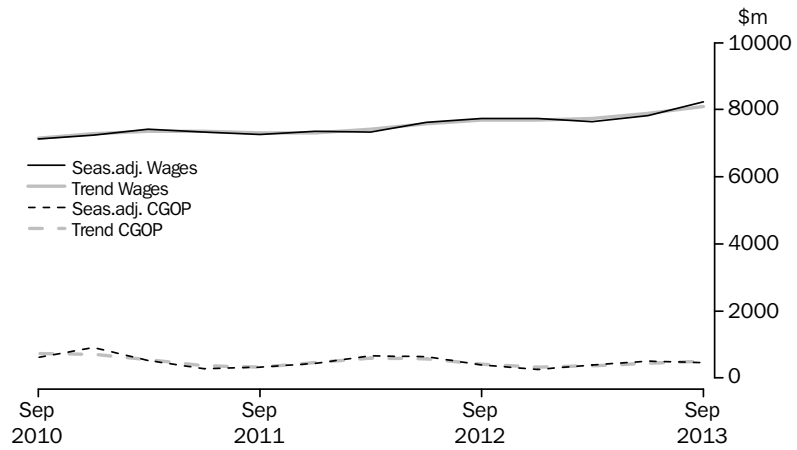
In volume terms, the trend estimate for sales of goods and services fell 0.3% this quarter. The seasonally adjusted estimate fell 0.3%.



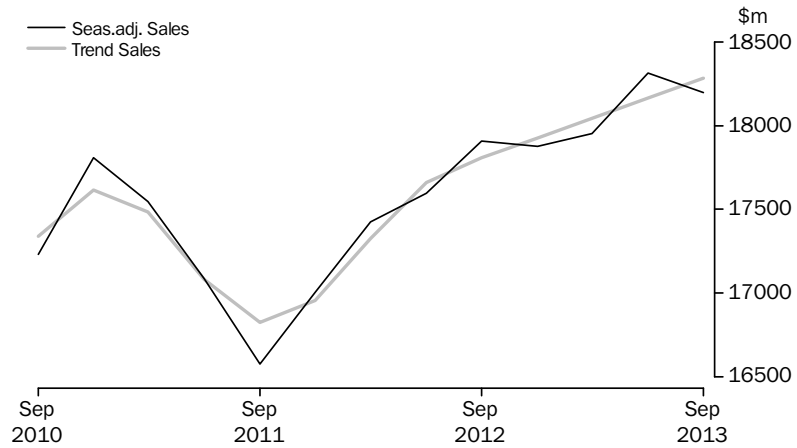
ANALYSIS BY INDUSTRY *continued*

ADMINISTRATIVE AND SUPPORT SERVICES

In current prices, the trend estimate for company gross operating profits rose 13.2% this quarter. The seasonally adjusted estimate fell 8.1%. In current price terms, the trend estimate for wages and salaries rose 2.7% this quarter. The seasonally adjusted estimate rose 5.1%.



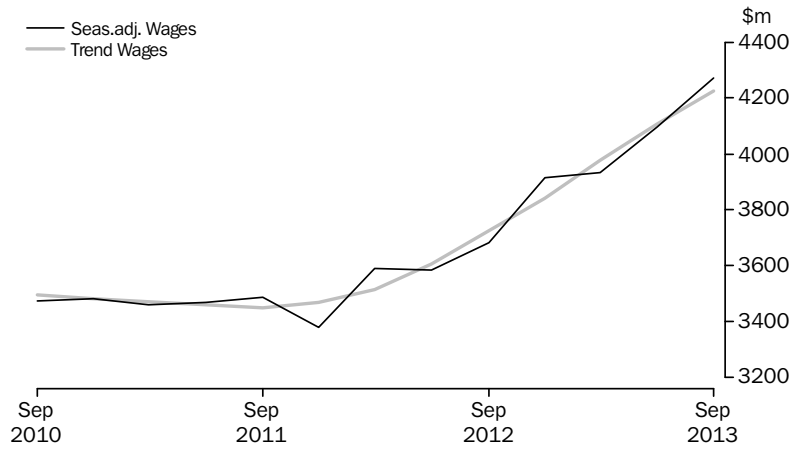
In volume terms, the trend estimate for sales of goods and services rose 0.6% this quarter. The seasonally adjusted estimate fell 0.6%.



ANALYSIS BY INDUSTRY *continued*

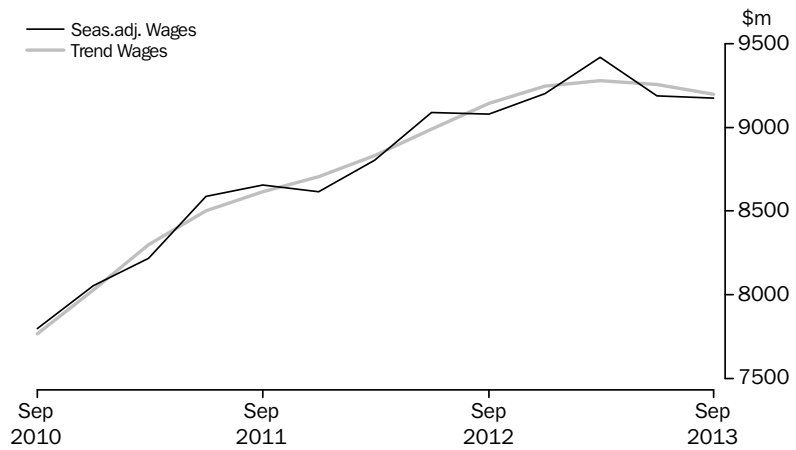
EDUCATION AND TRAINING

In current price terms, the trend estimate for wages and salaries rose 2.9% this quarter. The seasonally adjusted estimate rose 4.3%.



HEALTH CARE AND SOCIAL ASSISTANCE

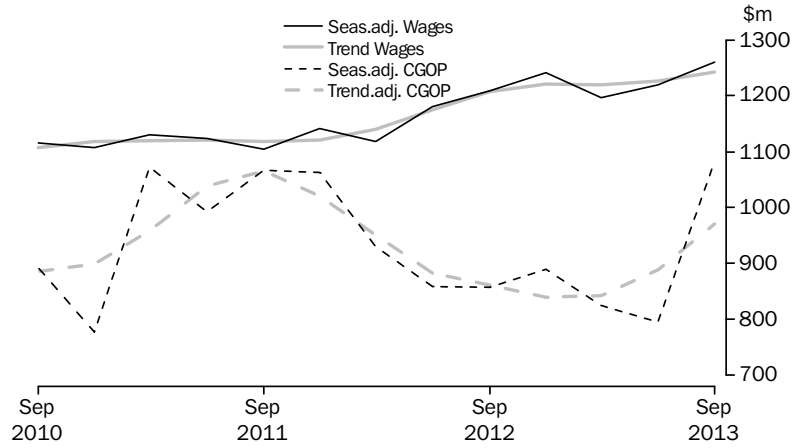
In current price terms, the trend estimate for wages and salaries fell 0.7% this quarter. The seasonally adjusted estimate fell 0.1%.



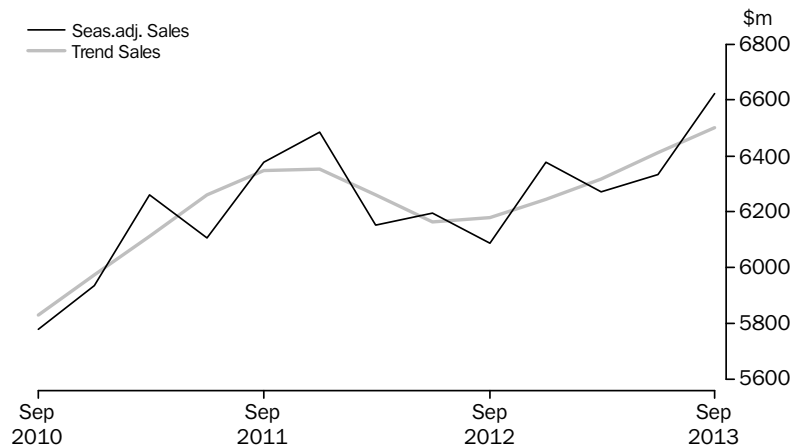
ANALYSIS BY INDUSTRY *continued*

ARTS AND RECREATION SERVICES

In current prices, the trend estimate for company gross operating profits rose 9.2% this quarter. The seasonally adjusted estimate rose 36.2%. In current price terms, the trend estimate for wages and salaries rose 1.3%. The seasonally adjusted estimate rose 3.3%.



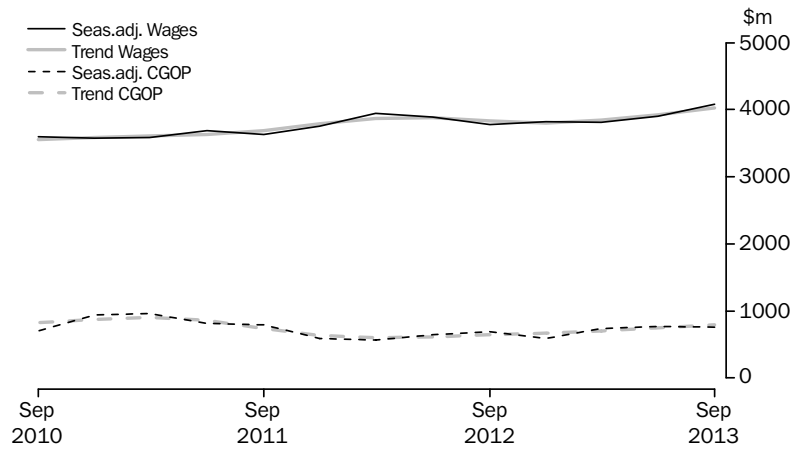
In volume terms, the trend estimate for sales of goods and services rose 1.4% this quarter. The seasonally adjusted estimate rose 4.6%.



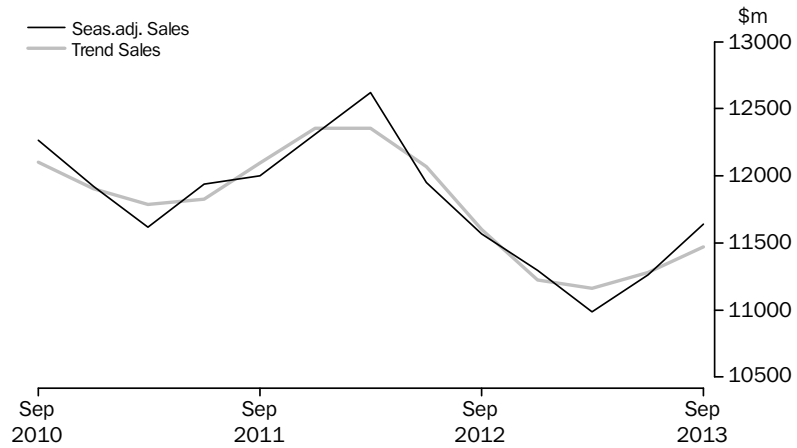
ANALYSIS BY INDUSTRY *continued*

OTHER SERVICES

In current prices, the trend estimate for company gross operating profits rose 4.9% this quarter. The seasonally adjusted estimate fell 2.2%. In current price terms, the trend estimate for wages and salaries rose 2.4% this quarter. The seasonally adjusted estimate rose 4.4%.



In volume terms, the trend estimate for sales of goods and services rose 1.8% this quarter. The seasonally adjusted estimate rose 3.4%.



1

INVENTORIES, Chain volume measures(a)

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
2011-12							
September	13 935	49 396	859	52 056	33 196	1 540	152 261
December	14 177	48 645	787	53 808	33 668	1 586	154 030
March	15 924	50 001	788	53 919	32 907	1 318	156 020
June	16 886	47 992	748	54 651	31 842	1 285	154 528
2012-13							
September	18 453	48 335	770	55 223	33 250	1 165	158 387
December	17 849	47 405	733	56 256	33 740	1 188	158 464
March	18 296	48 696	744	53 944	33 457	1 094	157 543
June	18 531	48 421	728	54 102	32 287	1 092	156 455
2013-14							
September	19 320	47 314	700	53 668	34 450	1 186	157 889
SEASONALLY ADJUSTED							
2011-12							
September	13 720	49 357	837	51 570	32 661	1 568	151 012
December	14 381	49 311	805	52 401	33 199	1 526	152 897
March	15 732	49 507	789	53 533	33 088	1 343	155 148
June	17 099	47 754	749	54 731	32 668	1 292	155 447
2012-13							
September	18 186	48 339	751	54 684	32 745	1 184	157 094
December	18 105	48 166	750	54 863	33 216	1 139	157 499
March	18 098	48 135	746	53 718	33 627	1 119	156 747
June	18 736	48 211	729	54 090	33 169	1 100	157 388
2013-14							
September	19 047	47 308	683	53 168	33 934	1 202	156 640
TREND							
2011-12							
September	13 830	49 483	848	51 901	32 953	1 583	151 886
December	14 584	49 356	810	52 534	33 037	1 497	153 049
March	15 745	48 932	781	53 518	32 945	1 379	154 487
June	17 056	48 440	760	54 482	32 822	1 274	155 998
2012-13							
September	17 885	48 124	750	54 795	32 881	1 193	156 824
December	18 189	48 158	749	54 599	33 129	1 137	157 221
March	18 335	48 176	741	54 162	33 372	1 118	157 208
June	18 622	47 925	721	53 743	33 543	1 133	157 010
2013-14							
September	19 007	47 608	697	53 294	33 706	1 162	156 814

(a) Reference year for chain volume estimates is 2011-12

INVENTORIES, Chain volume measures - Percentage change from previous quarter(a)

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Total</i>
	%	%	%	%	%	%	%
ORIGINAL							
2011-12							
September	3.7	-0.8	0.6	0.6	2.8	-6.9	0.8
December	1.7	-1.5	-8.4	3.4	1.4	3.0	1.2
March	12.3	2.8	0.0	0.2	-2.3	-16.9	1.3
June	6.0	-4.0	-5.0	1.4	-3.2	-2.5	-1.0
2012-13							
September	9.3	0.7	2.9	1.0	4.4	-9.4	2.5
December	-3.3	-1.9	-4.7	1.9	1.5	2.0	0.0
March	2.5	2.7	1.5	-4.1	-0.8	-7.9	-0.6
June	1.3	-0.6	-2.2	0.3	-3.5	-0.2	-0.7
2013-14							
September	4.3	-2.3	-3.9	-0.8	6.7	8.6	0.9
SEASONALLY ADJUSTED							
2011-12							
September	0.5	-0.4	-2.2	-0.8	-1.3	-5.5	-0.7
December	4.8	-0.1	-3.8	1.6	1.6	-2.7	1.2
March	9.4	0.4	-1.9	2.2	-0.3	-12.0	1.5
June	8.7	-3.5	-5.1	2.2	-1.3	-3.8	0.2
2012-13							
September	6.4	1.2	0.2	-0.1	0.2	-8.4	1.1
December	-0.4	-0.4	-0.1	0.3	1.4	-3.8	0.3
March	0.0	-0.1	-0.6	-2.1	1.2	-1.8	-0.5
June	3.5	0.2	-2.2	0.7	-1.4	-1.6	0.4
2013-14							
September	1.7	-1.9	-6.3	-1.7	2.3	9.3	-0.5
TREND							
2011-12							
September	4.5	0.0	-0.4	0.6	0.5	-1.8	0.6
December	5.4	-0.3	-4.5	1.2	0.3	-5.5	0.8
March	8.0	-0.9	-3.5	1.9	-0.3	-7.9	0.9
June	8.3	-1.0	-2.7	1.8	-0.4	-7.6	1.0
2012-13							
September	4.9	-0.7	-1.3	0.6	0.2	-6.4	0.5
December	1.7	0.1	-0.1	-0.4	0.8	-4.7	0.3
March	0.8	0.0	-1.1	-0.8	0.7	-1.6	0.0
June	1.6	-0.5	-2.7	-0.8	0.5	1.3	-0.1
2013-14							
September	2.1	-0.7	-3.3	-0.8	0.5	2.6	-0.1

(a) Reference year for chain volume estimates is 2011-12

INVENTORIES, Current prices

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
2011-12							
September	14 074	49 384	856	47 023	33 228	1 523	146 089
December	14 092	48 518	782	49 159	33 604	1 589	147 744
March	14 951	49 891	785	48 883	32 780	1 337	148 627
June	16 134	47 987	766	49 551	31 943	1 298	147 680
2012-13							
September	16 782	47 758	800	49 928	33 412	1 186	149 867
December	15 939	47 100	796	51 481	33 928	1 227	150 472
March	16 426	48 572	824	49 548	33 406	1 132	149 909
June	16 310	48 461	806	49 682	32 316	1 122	148 697
2013-14							
September	17 823	48 118	780	51 066	34 948	1 230	153 966
SEASONALLY ADJUSTED							
2011-12							
September	13 712	49 368	834	47 062	32 692	1 551	145 219
December	14 397	49 239	799	48 114	33 135	1 529	147 213
March	15 129	49 397	787	48 997	32 961	1 362	148 633
June	16 035	47 745	768	50 364	32 772	1 305	148 989
2012-13							
September	16 331	47 766	780	49 925	32 905	1 205	148 913
December	16 288	47 879	814	50 462	33 401	1 177	150 021
March	16 643	47 980	825	49 809	33 577	1 157	149 992
June	16 210	48 244	807	50 400	33 199	1 131	149 990
2013-14							
September	17 323	48 117	762	51 097	34 424	1 247	152 970
TREND							
2011-12							
September	13 726	49 575	833	47 465	32 982	1 571	146 152
December	14 441	49 357	807	48 128	33 000	1 498	147 232
March	15 215	48 836	782	49 087	32 901	1 391	148 213
June	15 875	48 223	774	49 934	32 882	1 292	148 981
2012-13							
September	16 300	47 787	787	50 229	33 023	1 218	149 344
December	16 393	47 786	809	50 152	33 224	1 169	149 533
March	16 441	48 020	815	50 168	33 429	1 155	150 028
June	16 650	48 130	801	50 450	33 682	1 171	150 885
2013-14							
September	16 985	48 198	777	50 809	34 025	1 203	151 996

SALES OF GOODS AND SERVICES, Chain volume measures(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2011-12								
September	54 332	95 778	13 554	63 840	104 639	83 279	19 272	29 819
December	55 537	95 201	12 640	65 911	106 820	92 810	19 824	30 696
March	50 600	86 864	12 418	57 111	101 366	82 162	18 314	28 591
June	55 050	90 352	13 141	65 807	107 965	84 336	18 065	30 584
2012-13								
September	55 825	92 897	14 313	63 880	111 569	84 608	19 086	30 514
December	56 838	94 064	12 608	67 910	113 974	93 630	19 817	31 895
March	53 214	84 254	12 190	57 037	104 209	83 701	18 252	29 736
June	59 510	89 251	12 675	65 354	109 836	85 715	18 052	30 121
2013-14								
September	62 360	91 041	12 928	65 223	107 668	86 764	18 501	30 448
SEASONALLY ADJUSTED								
2011-12								
September	53 412	93 668	12 701	63 567	103 613	84 640	19 253	29 652
December	53 748	91 949	13 128	62 661	103 869	85 829	18 809	29 513
March	54 246	92 106	13 014	62 918	105 165	86 064	18 671	29 567
June	53 863	90 436	12 939	63 497	108 068	86 129	18 763	30 953
2012-13								
September	54 692	90 913	13 405	63 584	110 616	85 946	19 043	30 393
December	55 118	90 794	13 082	64 609	110 842	86 527	18 785	30 663
March	57 187	89 333	12 781	62 812	108 875	87 721	18 636	30 752
June	58 263	89 384	12 489	63 191	109 070	87 533	18 751	30 452
2013-14								
September	61 151	89 113	12 117	64 873	106 834	88 112	18 443	30 365
TREND								
2011-12								
September	52 685	93 087	12 880	63 085	102 670	84 547	19 040	29 763
December	53 754	92 523	12 993	62 932	104 008	85 600	18 923	29 668
March	54 111	91 600	13 043	62 994	105 813	86 064	18 769	29 905
June	54 117	91 051	13 141	63 405	108 094	86 056	18 801	30 368
2012-13								
September	(b)54 540	90 744	(b)13 184	63 852	109 999	86 195	18 870	30 658
December	55 408	90 318	13 106	63 715	110 500	86 677	18 841	30 696
March	56 933	89 826	12 810	63 500	109 603	87 279	18 727	30 607
June	58 735	89 311	12 463	63 628	108 422	87 763	18 618	30 532
2013-14								
September	60 535	88 960	12 180	64 044	107 257	88 105	18 536	30 379

(a) Reference year for chain volume estimates is 2011-12

(b) Break in series between this quarter and preceding quarter.

SALES OF GOODS AND SERVICES, Chain volume measures(a) *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
2011-12							
September	18 216	8 222	16 741	42 543	16 572	6 345	12 140
December	18 415	8 778	16 934	43 747	17 611	6 724	12 493
March	17 214	7 211	16 091	40 033	17 014	5 983	12 268
June	17 935	7 737	16 592	44 971	17 388	6 169	11 961
2012-13							
September	17 273	7 543	16 844	43 470	17 863	6 072	11 711
December	17 600	8 419	17 383	46 000	18 547	6 604	11 468
March	16 627	7 534	16 523	40 659	17 534	6 095	10 672
June	17 308	8 690	16 973	44 629	18 092	6 290	11 269
2013-14							
September	16 944	8 373	17 210	44 001	18 147	6 613	11 793
SEASONALLY ADJUSTED							
2011-12							
September	18 327	8 223	16 493	42 150	16 580	6 378	12 004
December	17 925	8 250	16 368	41 847	17 006	6 486	12 311
March	17 802	7 851	16 702	43 280	17 425	6 153	12 621
June	17 711	7 603	16 760	44 130	17 597	6 195	11 950
2012-13							
September	17 398	7 555	16 643	43 120	17 907	6 088	11 569
December	17 139	7 891	16 820	43 921	17 877	6 376	11 298
March	17 185	8 211	17 132	43 901	17 952	6 270	10 988
June	17 093	8 544	17 105	43 805	18 312	6 333	11 262
2013-14							
September	17 067	8 395	17 057	43 677	18 197	6 624	11 642
TREND							
2011-12							
September	18 219	8 178	16 493	41 895	16 828	6 347	12 096
December	18 038	8 099	16 535	42 478	16 959	6 354	12 353
March	17 828	7 883	16 604	43 095	17 325	6 262	12 353
June	17 620	7 645	16 683	43 567	17 658	6 164	12 071
2012-13							
September	17 412	7 625	16 750	43 742	17 811	6 181	11 603
December	17 225	7 881	16 866	43 737	17 925	6 246	11 225
March	17 136	8 192	17 016	43 816	18 043	6 318	11 163
June	17 100	8 409	17 103	43 837	18 165	6 413	11 277
2013-14							
September	17 078	8 531	17 119	43 707	18 283	6 500	11 474

(a) Reference year for chain volume estimates is 2011-12

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2011-12								
September	4.3	2.9	4.8	-1.9	4.6	2.2	5.3	-0.3
December	2.2	-0.6	-6.7	3.2	2.1	11.4	2.9	2.9
March	-8.9	-8.8	-1.8	-13.4	-5.1	-11.5	-7.6	-6.9
June	8.8	4.0	5.8	15.2	6.5	2.6	-1.4	7.0
2012-13								
September	1.4	2.8	8.9	-2.9	3.3	0.3	5.6	-0.2
December	1.8	1.3	-11.9	6.3	2.2	10.7	3.8	4.5
March	-6.4	-10.4	-3.3	-16.0	-8.6	-10.6	-7.9	-6.8
June	11.8	5.9	4.0	14.6	5.4	2.4	-1.1	1.3
2013-14								
September	4.8	2.0	2.0	-0.2	-2.0	1.2	2.5	1.1
SEASONALLY ADJUSTED								
2011-12								
September	5.0	0.4	-0.2	1.1	3.2	1.7	1.3	-2.1
December	0.6	-1.8	3.4	-1.4	0.2	1.4	-2.3	-0.5
March	0.9	0.2	-0.9	0.4	1.2	0.3	-0.7	0.2
June	-0.7	-1.8	-0.6	0.9	2.8	0.1	0.5	4.7
2012-13								
September	1.5	0.5	3.6	0.1	2.4	-0.2	1.5	-1.8
December	0.8	-0.1	-2.4	1.6	0.2	0.7	-1.4	0.9
March	3.8	-1.6	-2.3	-2.8	-1.8	1.4	-0.8	0.3
June	1.9	0.1	-2.3	0.6	0.2	-0.2	0.6	-1.0
2013-14								
September	5.0	-0.3	-3.0	2.7	-2.1	0.7	-1.6	-0.3
TREND								
2011-12								
September	2.2	0.0	3.2	-0.5	1.2	1.3	0.7	-0.1
December	2.0	-0.6	0.9	-0.2	1.3	1.2	-0.6	-0.3
March	0.7	-1.0	0.4	0.1	1.7	0.5	-0.8	0.8
June	0.0	-0.6	0.8	0.7	2.2	0.0	0.2	1.5
2012-13								
September	(b)na	-0.3	(b)na	0.7	1.8	0.2	0.4	1.0
December	1.6	-0.5	-0.6	-0.2	0.5	0.6	-0.2	0.1
March	2.8	-0.5	-2.3	-0.3	-0.8	0.7	-0.6	-0.3
June	3.2	-0.6	-2.7	0.2	-1.1	0.6	-0.6	-0.2
2013-14								
September	3.1	-0.4	-2.3	0.7	-1.1	0.4	-0.4	-0.5

na not available

(b) Break in series between this quarter and preceeding quarter.

(a) Reference year for chain volume estimates is 2011-12

SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a) *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	%	%	%	%	%	%	%
ORIGINAL							
2011-12							
September	-1.6	-0.5	2.2	0.3	-2.0	4.0	1.5
December	1.1	6.8	1.2	2.8	6.3	6.0	2.9
March	-6.5	-17.9	-5.0	-8.5	-3.4	-11.0	-1.8
June	4.2	7.3	3.1	12.3	2.2	3.1	-2.5
2012-13							
September	-3.7	-2.5	1.5	-3.3	2.7	-1.6	-2.1
December	1.9	11.6	3.2	5.8	3.8	8.8	-2.1
March	-5.5	-10.5	-4.9	-11.6	-5.5	-7.7	-6.9
June	4.1	15.3	2.7	9.8	3.2	3.2	5.6
2013-14							
September	-2.1	-3.6	1.4	-1.4	0.3	5.1	4.7
SEASONALLY ADJUSTED							
2011-12							
September	0.1	1.5	-0.6	1.3	-3.0	4.4	0.6
December	-2.2	0.3	-0.8	-0.7	2.6	1.7	2.6
March	-0.7	-4.8	2.0	3.4	2.5	-5.1	2.5
June	-0.5	-3.2	0.3	2.0	1.0	0.7	-5.3
2012-13							
September	-1.8	-0.6	-0.7	-2.3	1.8	-1.7	-3.2
December	-1.5	4.4	1.1	1.9	-0.2	4.7	-2.3
March	0.3	4.0	1.9	0.0	0.4	-1.7	-2.7
June	-0.5	4.1	-0.2	-0.2	2.0	1.0	2.5
2013-14							
September	-0.2	-1.7	-0.3	-0.3	-0.6	4.6	3.4
TREND							
2011-12							
September	-0.2	-1.7	0.6	1.1	-1.5	1.4	2.3
December	-1.0	-1.0	0.3	1.4	0.8	0.1	2.1
March	-1.2	-2.7	0.4	1.5	2.2	-1.4	0.0
June	-1.2	-3.0	0.5	1.1	1.9	-1.6	-2.3
2012-13							
September	-1.2	-0.3	0.4	0.4	0.9	0.3	-3.9
December	-1.1	3.4	0.7	0.0	0.6	1.1	-3.3
March	-0.5	3.9	0.9	0.2	0.7	1.2	-0.6
June	-0.2	2.7	0.5	0.0	0.7	1.5	1.0
2013-14							
September	-0.1	1.5	0.1	-0.3	0.6	1.4	1.8

(a) Reference year for chain volume estimates is 2011-12

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

SALES OF GOODS AND SERVICES, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2011-12								
September	57 623	95 653	13 274	63 244	103 335	83 477	19 015	29 411
December	57 004	95 086	12 528	65 709	106 601	92 701	19 795	30 742
March	48 358	86 983	12 402	57 304	101 676	81 836	18 481	28 927
June	52 535	90 473	13 549	66 412	109 179	84 572	18 184	30 611
2012-13								
September	50 577	91 716	15 964	64 747	110 316	85 014	19 366	30 900
December	50 235	93 792	14 761	69 155	113 217	93 966	20 377	32 596
March	47 243	84 330	14 456	58 416	104 439	83 230	18 795	30 873
June	51 234	89 379	15 005	67 296	110 822	85 569	18 496	31 310
2013-14								
September	56 038	92 582	15 766	67 615	112 701	87 354	19 115	32 146
SEASONALLY ADJUSTED								
2011-12								
September	56 235	93 546	12 444	62 969	102 069	84 892	19 002	29 252
December	55 921	91 832	13 006	62 473	103 768	85 691	18 741	29 507
March	51 922	92 252	12 988	63 102	105 813	85 793	18 865	29 983
June	51 191	90 529	13 345	64 100	109 298	86 213	18 891	30 954
2012-13								
September	49 215	89 727	14 962	64 445	108 882	86 461	19 320	30 759
December	49 410	90 485	15 313	65 798	110 068	86 838	19 295	31 316
March	50 837	89 424	15 128	64 311	109 133	87 282	19 206	31 970
June	49 956	89 496	14 795	65 072	110 393	87 223	19 223	31 652
2013-14								
September	54 480	90 633	14 782	67 247	111 389	88 832	19 039	32 009
TREND								
2011-12								
September	55 239	93 105	12 538	62 550	101 741	84 693	18 832	29 408
December	55 134	92 603	12 861	62 776	103 850	85 547	18 869	29 683
March	53 093	91 581	13 100	63 183	106 221	85 952	18 858	30 076
June	50 239	90 761	13 442	63 966	108 288	86 184	18 999	30 588
2012-13								
September	(a)50 157	90 206	(a)14 915	64 733	109 418	86 508	19 193	31 027
December	49 458	89 783	15 179	64 895	109 591	86 788	19 289	31 381
March	50 088	89 752	15 104	65 025	109 765	87 156	19 253	31 657
June	51 503	89 850	14 914	65 542	110 357	87 705	19 166	31 867
2013-14								
September	52 952	90 062	14 728	66 312	110 990	88 398	19 086	31 970

(a) Break in series between this quarter and preceding quarter.

SALES OF GOODS AND SERVICES, Current prices *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
2011-12							
September	18 122	8 208	16 668	42 312	16 418	6 338	12 058
December	18 484	8 763	16 937	43 535	17 553	6 717	12 482
March	17 227	7 206	16 128	40 233	17 063	5 978	12 290
June	17 946	7 770	16 625	45 216	17 551	6 188	12 032
2012-13							
September	17 263	7 681	16 902	44 032	18 267	6 170	11 897
December	17 820	8 590	17 505	46 840	19 076	6 731	11 732
March	16 834	7 717	16 672	41 472	18 089	6 225	10 981
June	17 599	8 936	17 151	45 624	18 688	6 443	11 622
2013-14							
September	17 212	8 711	17 458	45 157	18 929	6 859	12 276
SEASONALLY ADJUSTED							
2011-12							
September	18 262	8 210	16 420	41 770	16 454	6 338	11 923
December	17 980	8 236	16 412	41 717	16 964	6 439	12 300
March	17 830	7 846	16 752	43 522	17 446	6 171	12 643
June	17 693	7 636	16 753	44 338	17 743	6 264	12 020
2012-13							
September	17 387	7 694	16 685	43 531	18 325	6 176	11 752
December	17 382	8 052	16 996	44 859	18 402	6 439	11 557
March	17 407	8 410	17 283	44 843	18 502	6 428	11 305
June	17 335	8 785	17 259	44 745	18 900	6 526	11 615
2013-14							
September	17 332	8 734	17 259	44 660	18 996	6 868	12 119
TREND							
2011-12							
September	18 202	8 155	16 436	41 362	16 634	6 326	11 990
December	18 050	8 086	16 541	42 362	16 908	6 333	12 333
March	17 836	7 888	16 634	43 235	17 376	6 274	12 386
June	17 625	7 695	16 715	43 860	17 851	6 217	12 161
2012-13							
September	17 470	7 737	16 818	44 270	18 182	6 257	11 775
December	17 383	8 043	16 989	44 517	18 421	6 344	11 474
March	17 366	8 397	17 174	44 751	18 608	6 458	11 478
June	17 356	8 665	17 276	44 814	18 805	6 606	11 656
2013-14							
September	17 332	8 846	17 305	44 672	19 020	6 745	11 941

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

SALES OF GOODS AND SERVICES BY STATE(a), Current prices

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania</i>	<i>Northern Territory</i>	<i>Australian Capital Territory</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2011-12								
September	177 729	138 389	116 114	34 977	94 851	8 634	6 863	7 598
December	181 274	142 456	122 627	35 635	98 698	9 186	7 054	7 707
March	169 206	128 509	107 685	34 403	90 364	8 741	6 196	6 987
June	177 235	139 091	114 626	36 294	98 557	8 664	6 277	8 099
2012-13								
September	176 088	138 857	118 594	36 070	98 618	8 330	7 310	6 945
December	182 646	147 267	123 273	37 017	102 318	8 522	7 813	7 536
March	166 547	132 729	108 502	34 330	96 098	8 642	6 690	6 234
June	177 456	139 649	116 357	36 546	102 016	8 424	7 908	6 819
2013-14								
September	183 344	142 538	119 739	37 558	103 322	8 497	8 361	6 557
SEASONALLY ADJUSTED								
2011-12								
September	175 857	137 867	113 233	34 935	94 338	8 805	6 543	7 519
December	173 845	136 325	116 943	34 663	95 542	8 943	6 627	7 583
March	178 664	135 697	116 207	35 654	94 271	8 736	6 730	7 480
June	177 333	138 594	114 720	36 110	98 242	8 728	6 512	7 790
2012-13								
September	174 153	138 274	115 733	35 992	98 074	8 504	6 958	6 887
December	175 254	140 824	117 456	36 001	99 106	8 303	7 333	7 390
March	175 839	140 249	117 009	35 603	100 233	8 628	7 267	6 695
June	177 521	139 188	116 562	36 363	101 685	8 483	8 215	6 551
2013-14								
September	181 306	141 909	116 896	37 448	102 719	8 680	7 950	6 510
TREND								
2011-12								
September	174 583	137 414	113 755	34 611	93 728	8 889	6 475	7 495
December	176 238	136 718	115 812	35 054	94 979	8 866	6 609	7 593
March	176 977	136 568	116 061	35 529	95 935	8 799	6 634	7 582
June	176 637	137 592	115 698	35 949	97 031	8 653	6 716	7 478
2012-13								
September	175 595	139 142	115 925	36 043	98 266	8 507	6 887	7 302
December	174 802	139 916	116 712	35 844	99 306	8 446	7 206	7 059
March	176 055	140 102	117 023	35 965	100 278	8 484	7 563	6 823
June	178 107	140 417	116 884	36 442	101 554	8 569	7 865	6 620
2013-14								
September	180 412	140 810	116 656	37 065	102 768	8 649	8 120	6 392

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

SALES OF GOODS AND SERVICES BY STATE(a), Current prices - Percentage change from previous quarter

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(b)	Northern Territory(b)	Australian Capital Territory(b)
	%	%	%	%	%	%	%	%
ORIGINAL								
2011-12								
September	3.0	-0.3	5.3	1.1	3.7	-2.5	14.3	-0.4
December	2.0	2.9	5.6	1.9	4.1	6.4	2.8	1.4
March	-6.7	-9.8	-12.2	-3.5	-8.4	-4.8	-12.2	-9.3
June	4.7	8.2	6.4	5.5	9.1	-0.9	1.3	15.9
2012-13								
September	-0.6	-0.2	3.5	-0.6	0.1	-3.9	16.5	-14.2
December	3.7	6.1	3.9	2.6	3.8	2.3	6.9	8.5
March	-8.8	-9.9	-12.0	-7.3	-6.1	1.4	-14.4	-17.3
June	6.6	5.2	7.2	6.5	6.2	-2.5	18.2	9.4
2013-14								
September	3.3	2.1	2.9	2.8	1.3	0.9	5.7	-3.8
SEASONALLY ADJUSTED								
2011-12								
September	1.8	-0.2	2.7	1.6	3.5	-1.3	5.4	2.3
December	-1.1	-1.1	3.3	-0.8	1.3	1.6	1.3	0.9
March	2.8	-0.5	-0.6	2.9	-1.3	-2.3	1.6	-1.4
June	-0.7	2.1	-1.3	1.3	4.2	-0.1	-3.2	4.1
2012-13								
September	-1.8	-0.2	0.9	-0.3	-0.2	-2.6	6.9	-11.6
December	0.6	1.8	1.5	0.0	1.1	-2.4	5.4	7.3
March	0.3	-0.4	-0.4	-1.1	1.1	3.9	-0.9	-9.4
June	1.0	-0.8	-0.4	2.1	1.4	-1.7	13.0	-2.2
2013-14								
September	2.1	2.0	0.3	3.0	1.0	2.3	-3.2	-0.6
TREND								
2011-12								
September	1.2	-0.2	3.6	0.4	2.4	0.5	3.0	1.7
December	0.9	-0.5	1.8	1.3	1.3	-0.3	2.1	1.3
March	0.4	-0.1	0.2	1.4	1.0	-0.8	0.4	-0.1
June	-0.2	0.7	-0.3	1.2	1.1	-1.7	1.2	-1.4
2012-13								
September	-0.6	1.1	0.2	0.3	1.3	-1.7	2.6	-2.4
December	-0.5	0.6	0.7	-0.6	1.1	-0.7	4.6	-3.3
March	0.7	0.1	0.3	0.3	1.0	0.5	4.9	-3.3
June	1.2	0.2	-0.1	1.3	1.3	1.0	4.0	-3.0
2013-14								
September	1.3	0.3	-0.2	1.7	1.2	0.9	3.2	-3.4

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

(b) The relative standard error on the movement estimates for these states are significantly higher than those for the larger states, and the quarterly movement estimates should be used with caution.

COMPANY PROFITS BEFORE INCOME TAX, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2011-12								
September	23 039	2 634	1 815	^ 3 851	5 209	2 651	^ 964	2 713
December	17 140	4 187	778	4 022	4 964	4 710	1 166	3 027
March	13 531	2 897	1 175	^ 2 337	4 029	2 545	970	1 931
June	16 143	2 692	1 182	^ 3 540	4 011	2 922	^ 737	2 674
2012-13								
September	13 228	4 365	1 572	3 641	4 298	2 595	1 066	3 023
December	8 317	3 147	1 157	3 970	4 298	4 982	1 441	3 253
March	11 821	2 247	970	^ 3 098	3 672	2 486	862	2 509
June	14 562	^ 1 155	1 198	4 037	4 078	2 972	^ 638	2 487
2013-14								
September	14 978	6 025	1 748	3 941	^ 2 738	2 759	923	2 519
SEASONALLY ADJUSTED								
2011-12								
September	21 297	2 185	1 375	3 522	5 017	3 202	915	2 594
December	18 376	4 075	953	3 544	4 550	3 171	921	2 500
March	14 767	3 396	1 397	2 972	4 497	3 271	1 019	2 348
June	15 144	2 987	1 168	3 561	4 155	3 215	986	2 893
2012-13								
September	12 078	3 569	1 175	3 371	4 103	3 142	1 023	2 876
December	9 048	3 071	1 422	3 479	3 880	3 345	1 179	2 709
March	12 876	2 633	1 158	3 977	4 133	3 205	912	3 066
June	13 687	1 291	1 195	4 001	4 238	3 270	894	2 667
2013-14								
September	13 553	4 893	1 293	3 685	2 532	3 349	883	2 402
TREND								
2011-12								
September	19 848	4 258	1 190	3 363	4 644	3 181	894	2 659
December	18 341	3 741	1 231	3 387	4 669	3 224	950	2 514
March	16 228	3 438	1 196	3 335	4 475	3 217	976	2 538
June	13 736	3 321	1 228	3 304	4 198	3 216	1 023	2 701
2012-13								
September	11 829	3 291	1 269	3 424	4 044	3 225	1 065	2 846
December	11 092	2 853	1 253	3 647	4 100	3 236	1 054	2 910
March	11 855	2 496	1 248	3 813	4 042	3 262	987	2 823
June	13 201	2 709	1 227	3 903	3 703	3 284	908	2 697
2013-14								
September	13 955	3 473	1 231	3 859	3 271	3 304	858	2 589

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

COMPANY PROFITS BEFORE INCOME TAX, Current prices *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2011-12								
September	2 034	-2 305	2 700	^ 1 820	**174	917	^ 794	49 011
December	1 979	^ 1 610	4 053	^ 2 936	**369	951	^ 529	52 420
March	1 756	2 929	2 800	*1 232	^ 439	595	^ 544	39 710
June	-674	^ 1 628	3 203	^ 1 124	**110	537	^ 308	40 137
2012-13								
September	1 776	3 292	3 138	^ 2 934	**221	699	^ 846	46 694
December	3 250	^ 2 648	3 708	3 784	**127	784	^ 531	45 397
March	2 317	2 645	3 091	^ 2 444	**124	^ 534	^ 620	39 441
June	996	*-671	3 145	^ 4 258	**10	^ 456	^ 347	39 669
2013-14								
September	2 109	3 347	3 254	^ 3 038	^ 406	858	836	49 478
SEASONALLY ADJUSTED								
2011-12								
September	2 188	-2 305	2 780	1 575	72	858	594	45 869
December	1 718	1 610	3 252	2 385	273	847	516	48 692
March	1 813	2 929	3 192	1 800	460	678	508	45 047
June	-619	1 628	3 505	1 374	295	626	557	41 473
2012-13								
September	1 926	3 292	3 252	2 673	118	630	645	43 876
December	2 993	2 648	2 898	3 213	24	677	518	41 104
March	2 361	2 645	3 500	3 019	138	618	585	44 825
June	1 064	-671	3 416	4 525	206	552	595	40 929
2013-14								
September	2 254	3 347	3 394	2 771	302	783	636	46 079
TREND								
2011-12								
September	2 066	-264	3 143	1 436	97	853	622	47 990
December	1 878	667	3 183	1 861	267	796	527	47 235
March	1 718	2 011	3 269	1 892	365	714	521	45 893
June	1 854	2 729	3 331	1 939	296	645	560	44 084
2012-13								
September	2 287	2 887	3 224	2 327	149	637	581	43 084
December	2 424	2 524	3 198	3 075	70	629	576	42 641
March	2 189	1 857	3 285	3 523	119	621	574	42 694
June	1 863	1 459	3 410	3 592	206	641	596	43 401
2013-14								
September	1 673	1 718	3 459	3 462	290	689	635	44 465
<p>^ estimate has a relative standard error of 10% to less than 25% and should be used with caution</p> <p>* estimate has a relative standard error of 25% to 50% and should be used with caution</p> <p>** estimate has a relative standard error greater than 50% and is considered too unreliable for general use</p> <p>(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry</p>								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2011-12								
September	12.0	-41.8	49.6	29.1	29.3	-6.9	61.6	-1.3
December	-25.6	58.9	-57.1	4.4	-4.7	77.6	20.9	11.6
March	-21.1	-30.8	51.0	-41.9	-18.8	-46.0	-16.8	-36.2
June	19.3	-7.1	0.6	51.5	-0.5	14.8	-24.0	38.5
2012-13								
September	-18.1	62.1	33.0	2.9	7.2	-11.2	44.6	13.0
December	-37.1	-27.9	-26.4	9.0	0.0	92.0	35.2	7.6
March	42.1	-28.6	-16.1	-22.0	-14.6	-50.1	-40.2	-22.9
June	23.2	-48.6	23.5	30.3	11.0	19.6	-25.9	-0.9
2013-14								
September	2.9	421.9	45.9	-2.4	-32.9	-7.2	44.5	1.3
SEASONALLY ADJUSTED								
2011-12								
September	9.9	-55.6	15.4	15.9	20.5	2.0	9.6	-13.9
December	-13.7	86.5	-30.6	0.6	-9.3	-1.0	0.7	-3.6
March	-19.6	-16.7	46.6	-16.2	-1.2	3.2	10.6	-6.1
June	2.6	-12.0	-16.4	19.8	-7.6	-1.7	-3.2	23.2
2012-13								
September	-20.2	19.5	0.7	-5.3	-1.3	-2.3	3.7	-0.6
December	-25.1	-14.0	21.0	3.2	-5.4	6.4	15.3	-5.8
March	42.3	-14.3	-18.6	14.3	6.5	-4.2	-22.7	13.2
June	6.3	-51.0	3.2	0.6	2.6	2.0	-2.0	-13.0
2013-14								
September	-1.0	279.0	8.2	-7.9	-40.2	2.4	-1.2	-9.9
TREND								
2011-12								
September	-1.9	-8.7	6.8	6.3	4.2	3.1	7.1	-3.2
December	-7.6	-12.1	3.5	0.7	0.5	1.4	6.2	-5.5
March	-11.5	-8.1	-2.8	-1.5	-4.1	-0.2	2.8	1.0
June	-15.4	-3.4	2.7	-0.9	-6.2	0.0	4.8	6.4
2012-13								
September	-13.9	-0.9	3.4	3.6	-3.7	0.3	4.1	5.4
December	-6.2	-13.3	-1.3	6.5	1.4	0.3	-1.1	2.2
March	6.9	-12.5	-0.3	4.6	-1.4	0.8	-6.3	-3.0
June	11.4	8.6	-1.7	2.4	-8.4	0.7	-8.1	-4.5
2013-14								
September	5.7	28.2	0.3	-1.1	-11.7	0.6	-5.5	-4.0

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
2011-12								
September	-7.5	-365.7	-19.3	4 257.9	227.8	29.8	48.6	4.1
December	-2.7	169.9	50.1	61.3	112.4	3.8	-33.4	7.0
March	-11.3	81.9	-30.9	-58.0	18.9	-37.5	2.9	-24.2
June	-138.4	-44.4	14.4	-8.8	-75.0	-9.7	-43.3	1.1
2012-13								
September	363.6	102.3	-2.0	161.0	101.0	30.1	174.4	16.3
December	83.0	-19.6	18.2	29.0	-42.3	12.2	-37.3	-2.8
March	-28.7	-0.1	-16.6	-35.4	-2.7	-31.9	16.8	-13.1
June	-57.0	-125.4	1.8	74.2	-91.6	-14.5	-44.0	0.6
2013-14								
September	111.6	598.5	3.4	-28.7	3 804.6	88.1	140.9	24.7
SEASONALLY ADJUSTED								
2011-12								
September	-2.4	-365.7	-24.8	514.9	186.7	9.4	-24.2	-5.1
December	-21.5	169.9	17.0	51.4	277.8	-1.3	-13.1	6.2
March	5.5	81.9	-1.8	-24.5	68.7	-19.9	-1.6	-7.5
June	-134.2	-44.4	9.8	-23.7	-36.0	-7.7	9.8	-7.9
2012-13								
September	411.0	102.3	-7.2	94.5	-60.0	0.7	15.8	5.8
December	55.4	-19.6	-10.9	20.2	-79.5	7.4	-19.7	-6.3
March	-21.1	-0.1	20.8	-6.0	470.8	-8.7	12.8	9.1
June	-54.9	-125.4	-2.4	49.9	49.3	-10.7	1.8	-8.7
2013-14								
September	111.9	598.5	-0.6	-38.8	46.7	42.0	7.0	12.6
TREND								
2011-12								
September	-6.8	-179.5	2.4	75.5	-4.1	2.6	-17.5	-0.9
December	-9.1	352.9	1.3	29.6	177.0	-6.7	-15.3	-1.6
March	-8.5	201.6	2.7	1.7	36.5	-10.3	-1.0	-2.8
June	7.9	35.7	1.9	2.5	-18.8	-9.6	7.5	-3.9
2012-13								
September	23.3	5.8	-3.2	20.0	-49.7	-1.3	3.7	-2.3
December	6.0	-12.6	-0.8	32.2	-53.3	-1.2	-1.0	-1.0
March	-9.7	-26.4	2.7	14.6	70.7	-1.3	-0.2	0.1
June	-14.9	-21.4	3.8	2.0	73.0	3.2	3.8	1.7
2013-14								
September	-10.2	17.7	1.4	-3.6	41.3	7.5	6.5	2.5

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2011-12								
September	27 105	7 483	3 062	^ 4 519	5 763	3 446	1 471	4 773
December	23 885	7 299	2 399	4 711	5 655	5 496	1 631	5 337
March	18 656	5 825	2 460	^ 3 026	4 602	3 270	1 425	4 538
June	20 627	5 898	2 594	4 166	4 855	3 643	1 177	4 989
2012-13								
September	18 982	6 731	2 915	4 270	4 845	3 281	1 471	5 267
December	17 208	6 717	2 542	4 527	5 080	5 684	*1 586	5 825
March	18 001	5 459	2 389	^ 3 612	4 464	3 207	1 272	4 908
June	20 016	5 934	2 681	4 890	4 652	3 805	1 048	4 916
2013-14								
September	23 516	7 930	3 376	4 771	4 442	3 557	1 374	5 134
SEASONALLY ADJUSTED								
2011-12								
September	25 411	7 096	2 690	4 381	5 528	3 976	1 386	4 821
December	23 684	6 889	2 590	4 178	5 099	3 929	1 425	4 763
March	20 229	6 470	2 685	3 779	5 066	4 056	1 494	4 987
June	20 622	6 004	2 564	4 018	5 128	3 907	1 399	5 098
2012-13								
September	17 577	6 328	2 536	4 080	4 677	3 779	1 387	5 285
December	17 289	6 378	2 748	4 057	4 594	4 079	1 387	5 235
March	19 491	6 044	2 613	4 521	4 947	3 975	1 330	5 367
June	20 088	6 074	2 663	4 723	4 844	4 088	1 251	5 059
2013-14								
September	21 725	7 449	2 927	4 539	4 323	4 105	1 300	5 140
TREND								
2011-12								
September	24 693	7 232	2 587	4 067	5 233	3 951	1 391	4 895
December	23 431	6 790	2 671	4 116	5 231	3 998	1 439	4 866
March	21 422	6 423	2 622	4 018	5 134	3 962	1 448	4 940
June	19 382	6 244	2 593	3 927	4 932	3 917	1 429	5 109
2012-13								
September	18 149	6 221	2 609	4 020	4 790	3 906	1 399	5 246
December	17 947	6 157	2 623	4 225	4 757	3 951	1 362	5 290
March	18 890	6 199	2 669	4 438	4 776	4 029	1 325	5 247
June	20 318	6 462	2 734	4 603	4 718	4 075	1 290	5 173
2013-14								
September	21 530	6 921	2 822	4 647	4 569	4 091	1 273	5 109

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

* estimate has a relative standard error of 25% to 50% and should be used with caution

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2011-12								
September	4 435	^ 1 202	4 248	3 247	*500	1 116	^ 988	73 358
December	4 587	**275	4 489	3 225	*516	1 182	^ 600	71 287
March	4 449	^ 970	3 825	2 372	^ 589	840	^ 552	57 399
June	4 600	^ 1 374	4 170	3 438	^ 455	771	^ 456	63 214
2012-13								
September	4 346	^ 1 450	4 319	4 031	^ 564	919	^ 893	64 285
December	4 753	^ 1 298	4 417	4 289	^ 323	1 007	^ 592	65 848
March	4 435	^ 820	4 095	3 316	**320	736	^ 724	57 758
June	4 956	^ 775	4 042	4 111	**321	700	^ 587	63 436
2013-14								
September	4 460	^ 609	4 236	4 024	^ 629	1 152	965	70 174
SEASONALLY ADJUSTED								
2011-12								
September	4 613	1 168	4 111	3 028	316	1 067	792	70 383
December	4 358	532	4 100	2 991	435	1 063	595	66 629
March	4 648	1 024	4 176	2 905	672	930	568	63 690
June	4 441	1 114	4 368	3 349	631	858	643	64 145
2012-13								
September	4 509	1 398	4 146	3 818	392	857	691	61 461
December	4 572	1 551	4 063	4 020	245	890	592	61 700
March	4 622	873	4 477	3 919	390	825	740	64 134
June	4 789	526	4 226	3 992	501	795	776	64 396
2013-14								
September	4 633	550	4 078	3 830	461	1 083	759	66 904
TREND								
2011-12								
September	4 579	908	4 035	2 911	318	1 065	736	68 526
December	4 517	848	4 164	2 967	469	1 020	633	67 158
March	4 491	912	4 225	3 070	601	950	603	64 824
June	4 504	1 173	4 222	3 360	571	883	615	62 859
2012-13								
September	4 515	1 408	4 206	3 730	426	861	644	62 131
December	4 565	1 310	4 229	3 967	331	840	670	62 224
March	4 653	992	4 264	3 982	370	842	708	63 378
June	4 696	657	4 252	3 935	446	889	753	64 994
2013-14								
September	4 703	437	4 177	3 877	505	971	789	66 515
<p>^ estimate has a relative standard error of 10% to less than 25% and should be used with caution</p> <p>* estimate has a relative standard error of 25% to 50% and should be used with caution</p> <p>** estimate has a relative standard error greater than 50% and is considered too unreliable for general use</p> <p>(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry</p>								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2011-12								
September	10.2	-0.4	22.2	23.7	23.9	-4.7	30.0	-4.6
December	-11.9	-2.5	-21.7	4.3	-1.9	59.5	10.9	11.8
March	-21.9	-20.2	2.5	-35.8	-18.6	-40.5	-12.6	-15.0
June	10.6	1.2	5.5	37.7	5.5	11.4	-17.4	9.9
2012-13								
September	-8.0	14.1	12.3	2.5	-0.2	-9.9	25.0	5.6
December	-9.3	-0.2	-12.8	6.0	4.8	73.2	7.8	10.6
March	4.6	-18.7	-6.0	-20.2	-12.1	-43.6	-19.8	-15.7
June	11.2	8.7	12.3	35.4	4.2	18.6	-17.6	0.2
2013-14								
September	17.5	33.6	25.9	-2.4	-4.5	-6.5	31.0	4.4
SEASONALLY ADJUSTED								
2011-12								
September	3.2	-6.7	9.1	24.6	12.3	2.2	3.2	-5.6
December	-6.8	-2.9	-3.7	-4.6	-7.8	-1.2	2.8	-1.2
March	-14.6	-6.1	3.7	-9.6	-0.6	3.2	4.8	4.7
June	1.9	-7.2	-4.5	6.3	1.2	-3.7	-6.4	2.2
2012-13								
September	-14.8	5.4	-1.1	1.5	-8.8	-3.3	-0.9	3.7
December	-1.6	0.8	8.3	-0.6	-1.8	7.9	0.0	-0.9
March	12.7	-5.2	-4.9	11.4	7.7	-2.5	-4.1	2.5
June	3.1	0.5	1.9	4.5	-2.1	2.8	-5.9	-5.7
2013-14								
September	8.1	22.6	10.0	-3.9	-10.8	0.4	3.9	1.6
TREND								
2011-12								
September	0.3	-4.0	6.9	7.5	1.4	2.8	4.0	1.0
December	-5.1	-6.1	3.3	1.2	0.0	1.2	3.5	-0.6
March	-8.6	-5.4	-1.8	-2.4	-1.9	-0.9	0.7	1.5
June	-9.5	-2.8	-1.1	-2.3	-4.0	-1.2	-1.3	3.4
2012-13								
September	-6.4	-0.4	0.6	2.4	-2.9	-0.3	-2.1	2.7
December	-1.1	-1.0	0.5	5.1	-0.7	1.2	-2.7	0.8
March	5.2	0.7	1.7	5.1	0.4	2.0	-2.7	-0.8
June	7.6	4.2	2.5	3.7	-1.2	1.1	-2.6	-1.4
2013-14								
September	6.0	7.1	3.2	1.0	-3.2	0.4	-1.3	-1.2

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
2011-12								
September	-8.6	0.9	13.2	19.9	411.8	21.8	58.4	9.8
December	3.4	-77.1	5.7	-0.7	3.2	5.9	-39.2	-2.8
March	-3.0	252.2	-14.8	-26.5	14.0	-28.9	-8.1	-19.5
June	3.4	41.7	9.0	44.9	-22.7	-8.2	-17.3	10.1
2012-13								
September	-5.5	5.6	3.6	17.3	24.1	19.1	95.7	1.7
December	9.4	-10.5	2.3	6.4	-42.7	9.6	-33.7	2.4
March	-6.7	-36.8	-7.3	-22.7	-0.9	-27.0	22.3	-12.3
June	11.8	-5.5	-1.3	24.0	0.4	-4.8	-18.9	9.8
2013-14								
September	-10.0	-21.5	4.8	-2.1	95.6	64.4	64.3	10.6
SEASONALLY ADJUSTED								
2011-12								
September	-2.6	28.4	4.4	13.3	14.2	7.5	-2.2	3.8
December	-5.5	-54.5	-0.3	-1.2	37.8	-0.4	-24.9	-5.3
March	6.7	92.7	1.9	-2.9	54.3	-12.5	-4.4	-4.4
June	-4.5	8.7	4.6	15.3	-6.0	-7.7	13.2	0.7
2012-13								
September	1.5	25.5	-5.1	14.0	-37.9	-0.1	7.4	-4.2
December	1.4	11.0	-2.0	5.3	-37.4	3.8	-14.3	0.4
March	1.1	-43.7	10.2	-2.5	59.2	-7.3	24.9	3.9
June	3.6	-39.7	-5.6	1.9	28.4	-3.6	4.9	0.4
2013-14								
September	-3.3	4.5	-3.5	-4.1	-8.1	36.2	-2.2	3.9
TREND								
2011-12								
September	-2.1	-5.2	4.5	8.3	-12.8	2.5	-14.8	0.7
December	-1.3	-6.6	3.2	1.9	47.2	-4.2	-14.0	-2.0
March	-0.6	7.5	1.5	3.5	28.2	-6.9	-4.8	-3.5
June	0.3	28.6	-0.1	9.5	-5.0	-7.1	2.0	-3.0
2012-13								
September	0.2	20.0	-0.4	11.0	-25.4	-2.4	4.8	-1.2
December	1.1	-7.0	0.5	6.3	-22.4	-2.4	4.0	0.1
March	1.9	-24.3	0.8	0.4	11.7	0.2	5.6	1.9
June	0.9	-33.8	-0.3	-1.2	20.6	5.5	6.3	2.5
2013-14								
September	0.1	-33.5	-1.8	-1.5	13.2	9.2	4.9	2.3

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2011-12								
September	*154	^ 642	^ 92	^ 1 908	^ 918	1 076	^ 811	^ 583
December	*124	^ 808	**69	^ 1 641	^ 820	1 584	1 014	^ 480
March	**6	^ 433	*72	^ 1 127	^ 640	1 036	866	^ 322
June	** -86	^ 606	**35	^ 1 466	^ 503	1 112	661	^ 453
2012-13								
September	** -6	^ 574	**40	^ 1 662	^ 689	1 138	748	^ 491
December	*30	^ 589	**2	^ 1 749	^ 483	1 706	^ 989	^ 525
March	*72	^ 499	**26	^ 1 484	^ 441	1 040	^ 665	^ 444
June	**37	^ 507	**51	^ 1 731	^ 392	1 124	601	^ 435
2013-14								
September	**9	^ 654	**21	^ 1 273	^ 448	1 190	^ 734	^ 549
SEASONALLY ADJUSTED								
2011-12								
September	154	589	73	1 808	826	1 093	825	549
December	124	738	86	1 465	704	1 251	839	428
March	6	540	71	1 389	691	1 211	893	391
June	-86	600	37	1 472	634	1 243	790	456
2012-13								
September	-6	527	32	1 567	612	1 165	764	463
December	30	533	3	1 578	420	1 339	811	467
March	72	625	26	1 753	474	1 215	689	543
June	37	504	55	1 721	495	1 258	720	435
2013-14								
September	9	601	17	1 185	394	1 224	749	518
TREND								
2011-12								
September	191	642	92	1 673	837	1 120	807	544
December	95	646	79	1 533	773	1 186	853	462
March	3	610	65	1 440	676	1 228	849	414
June	-40	564	45	1 445	634	1 227	821	427
2012-13								
September	-24	546	23	1 540	560	1 234	787	466
December	28	556	18	1 663	495	1 255	753	487
March	50	560	27	1 681	463	1 258	734	490
June	41	568	33	1 577	449	1 245	723	491
2013-14								
September	22	572	34	1 413	440	1 223	724	493

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution
 * estimate has a relative standard error of 25% to 50% and should be used with caution
 ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

	Information media and telecom.	Financial and insurance services (a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2011-12								
September	*30	**83	3 135	^ 1 009	*99	^ 72	732	11 345
December	*42	^ 200	3 106	^ 999	*194	^ 107	^ 408	11 594
March	^ 43	**73	2 924	^ 443	*192	**1	^ 314	8 492
June	*73	^ 328	3 124	^ 1 029	**6	**9	^ 339	9 639
2012-13								
September	^ 37	^ 421	3 330	^ 1 220	*107	**22	^ 449	10 877
December	**32	^ 410	3 228	^ 1 231	**63	^ 80	^ 353	11 470
March	*56	*165	3 400	^ 834	*94	**5	^ 574	9 799
June	*52	*180	3 014	^ 1 099	*20	**16	^ 340	9 566
2013-14								
September	*30	**42	3 514	^ 1 065	*134	^ 107	^ 480	10 166
SEASONALLY ADJUSTED								
2011-12								
September	30	80	3 024	910	96	92	593	10 739
December	42	122	3 022	889	167	69	425	10 369
March	43	149	2 961	568	170	0	292	9 374
June	73	333	3 289	1 103	62	12	460	10 477
2012-13								
September	37	418	3 207	1 133	103	-2	364	10 383
December	32	333	3 154	1 114	31	39	372	10 255
March	56	241	3 429	972	73	6	531	10 705
June	52	185	3 179	1 161	77	5	462	10 347
2013-14								
September	30	-46	3 394	982	130	125	388	9 700
TREND								
2011-12								
September	29	69	2 991	866	129	93	523	10 605
December	41	107	2 998	785	149	57	442	10 206
March	52	203	3 082	827	138	20	383	9 991
June	53	312	3 153	962	107	5	363	10 077
2012-13								
September	46	373	3 227	1 089	70	10	391	10 336
December	43	355	3 257	1 120	55	11	431	10 528
March	45	254	3 273	1 069	66	17	456	10 444
June	46	134	3 311	1 053	87	42	460	10 261
2013-14								
September	41	17	3 336	1 037	116	75	433	9 975
<p>^ estimate has a relative standard error of 10% to less than 25% and should be used with caution</p> <p>* estimate has a relative standard error of 25% to 50% and should be used with caution</p> <p>** estimate has a relative standard error greater than 50% and is considered too unreliable for general use</p> <p>(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry</p>								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2011-12								
September	-47.0	-6.4	-14.1	12.8	10.7	21.1	32.5	-10.6
December	-19.7	25.8	-24.8	-14.0	-10.7	47.2	25.0	-17.8
March	-95.1	-46.4	4.0	-31.3	-21.9	-34.6	-14.6	-32.8
June	-1 524.8	40.1	-51.4	30.2	-21.5	7.3	-23.6	40.5
2012-13								
September	93.0	-5.4	13.8	13.3	37.1	2.3	13.1	8.4
December	594.4	2.7	-94.1	5.2	-29.9	50.0	32.2	6.9
March	139.2	-15.4	1 024.5	-15.1	-8.7	-39.1	-32.8	-15.4
June	-48.9	1.7	94.9	16.6	-11.1	8.1	-9.5	-2.0
2013-14								
September	-76.0	28.9	-59.4	-26.4	14.2	5.9	22.1	26.2
SEASONALLY ADJUSTED								
2011-12								
September	-47.0	-13.1	-35.8	5.5	-20.9	10.1	12.6	-17.3
December	-19.7	25.3	16.8	-19.0	-14.8	14.5	1.7	-22.1
March	-95.1	-26.8	-17.0	-5.2	-1.9	-3.2	6.5	-8.7
June	-1 524.8	11.0	-47.6	6.0	-8.3	2.6	-11.6	16.6
2012-13								
September	93.0	-12.1	-13.5	6.5	-3.5	-6.3	-3.2	1.5
December	594.4	1.1	-91.0	0.7	-31.4	15.0	6.1	1.0
March	139.2	17.3	788.5	11.1	13.0	-9.2	-15.1	16.2
June	-48.9	-19.4	113.2	-1.8	4.4	3.5	4.5	-19.9
2013-14								
September	-76.0	19.1	-69.0	-31.2	-20.5	-2.7	4.1	19.1
TREND								
2011-12								
September	-22.2	3.4	-6.2	-5.1	4.2	4.0	7.5	-8.1
December	-50.2	0.6	-14.4	-8.3	-7.6	5.9	5.7	-15.2
March	-96.5	-5.5	-17.9	-6.1	-12.5	3.6	-0.4	-10.4
June	-1 312.5	-7.5	-30.3	0.3	-6.3	-0.1	-3.4	3.2
2012-13								
September	40.1	-3.3	-50.0	6.6	-11.7	0.5	-4.1	9.2
December	216.7	1.9	-18.2	8.0	-11.6	1.7	-4.2	4.5
March	80.5	0.7	44.4	1.1	-6.4	0.2	-2.5	0.6
June	-19.1	1.3	25.1	-6.2	-3.0	-1.0	-1.6	0.2
2013-14								
September	-45.4	0.6	3.0	-10.4	-2.0	-1.8	0.2	0.3

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
2011-12								
September	45.4	251.3	11.2	43.0	-10.2	-18.7	81.2	14.2
December	42.3	139.4	-0.9	-1.0	96.1	47.7	-44.3	2.2
March	2.1	-63.4	-5.9	-55.7	-0.8	-99.1	-23.1	-26.8
June	70.7	348.8	6.8	132.3	-97.0	-1 008.6	7.9	13.5
2012-13								
September	-49.7	28.3	6.6	18.6	1 733.7	-145.2	32.7	12.8
December	-14.1	-2.7	-3.1	0.9	-41.0	463.1	-21.4	5.5
March	77.3	-59.6	5.3	-32.2	49.1	-93.5	62.4	-14.6
June	-7.7	8.7	-11.3	31.7	-79.2	-413.2	-40.7	-2.4
2013-14								
September	-42.1	-123.2	16.6	-3.1	582.1	751.8	41.1	6.3
SEASONALLY ADJUSTED								
2011-12								
September	45.4	177.9	1.9	13.4	-38.9	-15.5	7.9	-1.1
December	42.3	52.3	-0.1	-2.3	73.4	-24.9	-28.2	-3.4
March	2.1	21.6	-2.0	-36.1	2.1	-100.7	-31.2	-9.6
June	70.7	124.4	11.1	94.2	-63.7	2 453.0	57.3	11.8
2012-13								
September	-49.7	25.2	-2.5	2.7	67.2	-117.4	-20.9	-0.9
December	-14.1	-20.4	-1.6	-1.7	-69.6	1 988.3	2.2	-1.2
March	77.3	-27.5	8.7	-12.7	131.8	-84.6	42.9	4.4
June	-7.7	-23.2	-7.3	19.4	6.3	-13.0	-13.0	-3.3
2013-14								
September	-42.1	-124.8	6.7	-15.5	68.0	2 329.0	-16.1	-6.3
TREND								
2011-12								
September	53.4	-5.4	-2.2	-4.8	2.7	-12.8	-8.0	-1.9
December	41.5	55.1	0.3	-9.3	15.5	-38.9	-15.5	-3.8
March	26.7	89.5	2.8	5.3	-7.4	-64.4	-13.4	-2.1
June	1.0	53.4	2.3	16.3	-22.1	-76.8	-5.1	0.9
2012-13								
September	-12.5	19.6	2.4	13.2	-35.0	111.7	7.5	2.6
December	-6.2	-4.7	0.9	2.9	-21.0	8.2	10.2	1.9
March	4.2	-28.4	0.5	-4.5	19.2	61.3	5.8	-0.8
June	2.4	-47.1	1.1	-1.5	31.9	144.0	1.1	-1.8
2013-14								
September	-11.2	-87.5	0.8	-1.6	33.8	78.1	-6.0	-2.8

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

BUSINESS GROSS OPERATING PROFITS(a), Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2011-12								
September	27 259	8 125	3 154	6 427	6 681	4 522	2 282	5 356
December	24 009	8 106	2 468	6 352	6 475	7 080	2 645	5 817
March	18 662	6 258	2 532	^ 4 153	5 242	4 306	2 291	4 860
June	20 541	6 504	2 629	5 633	5 357	4 755	1 838	5 442
2012-13								
September	18 976	7 304	2 954	5 932	5 534	4 419	2 219	5 758
December	17 238	7 306	2 545	6 275	5 562	7 391	^ 2 575	6 349
March	18 073	5 958	2 415	5 096	4 904	4 247	1 937	5 353
June	20 053	6 441	2 733	6 621	5 044	4 929	1 650	5 352
2013-14								
September	23 525	8 583	3 397	6 044	4 889	4 747	2 108	5 683
SEASONALLY ADJUSTED								
2011-12								
September	25 565	7 685	2 763	6 189	6 354	5 068	2 211	5 370
December	23 808	7 627	2 675	5 643	5 803	5 180	2 264	5 191
March	20 235	7 010	2 756	5 167	5 757	5 267	2 387	5 378
June	20 536	6 604	2 601	5 490	5 762	5 150	2 189	5 553
2012-13								
September	17 571	6 855	2 568	5 647	5 289	4 944	2 151	5 747
December	17 319	6 911	2 750	5 635	5 014	5 418	2 198	5 702
March	19 563	6 669	2 639	6 274	5 422	5 191	2 018	5 910
June	20 125	6 579	2 717	6 444	5 340	5 346	1 971	5 494
2013-14								
September	21 734	8 049	2 944	5 725	4 717	5 330	2 049	5 659
TREND								
2011-12								
September	24 884	7 874	2 679	5 740	6 069	5 071	2 198	5 439
December	23 526	7 436	2 750	5 649	6 004	5 183	2 292	5 327
March	21 426	7 033	2 687	5 459	5 811	5 190	2 298	5 354
June	19 342	6 808	2 638	5 372	5 565	5 144	2 250	5 536
2012-13								
September	18 125	6 767	2 632	5 560	5 349	5 139	2 186	5 712
December	17 975	6 713	2 642	5 887	5 251	5 206	2 115	5 777
March	18 940	6 759	2 695	6 119	5 240	5 287	2 059	5 737
June	20 359	7 030	2 768	6 179	5 168	5 320	2 012	5 664
2013-14								
September	21 552	7 493	2 856	6 060	5 009	5 313	1 997	5 602

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

(a) This is the sum of company and unincorporated gross operating profits.

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2011-12								
September	4 464	^ 1 285	7 384	4 256	^ 599	1 188	1 720	84 703
December	4 629	*475	7 595	4 224	*710	1 288	1 008	82 881
March	4 492	*1 043	6 749	2 814	^ 781	841	^ 866	65 891
June	4 673	^ 1 702	7 294	4 466	^ 461	762	^ 795	72 853
2012-13								
September	4 383	^ 1 871	7 648	5 251	^ 671	897	1 343	75 162
December	4 784	^ 1 708	7 645	5 520	^ 386	1 087	^ 945	77 317
March	4 491	^ 986	7 494	4 150	*414	741	1 297	67 556
June	5 008	^ 955	7 056	5 210	**341	684	928	73 002
2013-14								
September	4 490	^ 567	7 751	5 089	^ 762	1 258	1 445	80 339
SEASONALLY ADJUSTED								
2011-12								
September	4 643	1 248	7 134	3 938	412	1 158	1 384	81 123
December	4 400	654	7 122	3 880	602	1 131	1 020	76 998
March	4 691	1 173	7 138	3 473	842	929	861	73 064
June	4 514	1 447	7 657	4 453	693	870	1 103	74 622
2012-13								
September	4 546	1 815	7 353	4 952	495	855	1 055	71 844
December	4 604	1 883	7 217	5 134	277	928	964	71 955
March	4 678	1 114	7 906	4 891	463	831	1 271	74 840
June	4 841	712	7 405	5 153	578	800	1 238	74 743
2013-14								
September	4 663	504	7 472	4 812	590	1 208	1 147	76 604
TREND								
2011-12								
September	4 608	977	7 026	3 776	447	1 158	1 259	79 131
December	4 558	956	7 162	3 753	618	1 077	1 075	77 363
March	4 543	1 115	7 307	3 897	739	970	986	74 814
June	4 557	1 485	7 374	4 322	678	887	979	72 937
2012-13								
September	4 561	1 781	7 433	4 819	496	871	1 035	72 467
December	4 609	1 666	7 486	5 087	386	851	1 101	72 752
March	4 699	1 247	7 538	5 052	435	859	1 164	73 823
June	4 742	792	7 562	4 988	533	931	1 213	75 255
2013-14								
September	4 744	454	7 512	4 913	621	1 046	1 222	76 490

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

* estimate has a relative standard error of 25% to 50% and should be used with caution

** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

(a) This is the sum of company and unincorporated gross operating profits.

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2011-12								
September	9.6	-0.9	20.7	20.2	21.9	0.4	30.9	-5.3
December	-11.9	-0.2	-21.8	-1.2	-3.1	56.6	15.9	8.6
March	-22.3	-22.8	2.6	-34.6	-19.0	-39.2	-13.4	-16.4
June	10.1	3.9	3.9	35.6	2.2	10.4	-19.8	12.0
2012-13								
September	-7.6	12.3	12.4	5.3	3.3	-7.1	20.7	5.8
December	-9.2	0.0	-13.9	5.8	0.5	67.2	16.0	10.3
March	4.8	-18.5	-5.1	-18.8	-11.8	-42.5	-24.8	-15.7
June	11.0	8.1	13.1	29.9	2.8	16.0	-14.8	0.0
2013-14								
September	17.3	33.3	24.3	-8.7	-3.1	-3.7	27.8	6.2
SEASONALLY ADJUSTED								
2011-12								
September	2.6	-7.2	7.1	18.3	6.5	3.8	6.5	-6.9
December	-6.9	-0.8	-3.2	-8.8	-8.7	2.2	2.4	-3.3
March	-15.0	-8.1	3.0	-8.4	-0.8	1.7	5.4	3.6
June	1.5	-5.8	-5.6	6.2	0.1	-2.2	-8.3	3.3
2012-13								
September	-14.4	3.8	-1.3	2.9	-8.2	-4.0	-1.7	3.5
December	-1.4	0.8	7.1	-0.2	-5.2	9.6	2.2	-0.8
March	13.0	-3.5	-4.1	11.3	8.1	-4.2	-8.2	3.6
June	2.9	-1.4	3.0	2.7	-1.5	3.0	-2.4	-7.0
2013-14								
September	8.0	22.4	8.4	-11.2	-11.7	-0.3	4.0	3.0
TREND								
2011-12								
September	0.1	-3.4	6.4	3.5	1.8	3.1	5.2	0.0
December	-5.5	-5.6	2.6	-1.6	-1.1	2.2	4.3	-2.1
March	-8.9	-5.4	-2.3	-3.4	-3.2	0.1	0.3	0.5
June	-9.7	-3.2	-1.8	-1.6	-4.2	-0.9	-2.1	3.4
2012-13								
September	-6.3	-0.6	-0.3	3.5	-3.9	-0.1	-2.8	3.2
December	-0.8	-0.8	0.4	5.9	-1.8	1.3	-3.2	1.1
March	5.4	0.7	2.0	3.9	-0.2	1.6	-2.6	-0.7
June	7.5	4.0	2.7	1.0	-1.4	0.6	-2.3	-1.3
2013-14								
September	5.9	6.6	3.2	-1.9	-3.1	-0.1	-0.8	-1.1

(a) This is the sum of the company and unincorporated gross operating profits.

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
2011-12								
September	-8.4	5.8	12.3	24.7	188.2	18.3	67.4	10.4
December	3.7	-63.0	2.9	-0.7	18.6	8.5	-41.4	-2.2
March	-3.0	119.6	-11.1	-33.4	10.0	-34.7	-14.1	-20.5
June	4.0	63.2	8.1	58.7	-41.0	-9.4	-8.2	10.6
2012-13								
September	-6.2	10.0	4.9	17.6	45.7	17.7	68.9	3.2
December	9.2	-8.7	0.0	5.1	-42.4	21.2	-29.6	2.9
March	-6.1	-42.3	-2.0	-24.8	7.3	-31.9	37.3	-12.6
June	11.5	-3.1	-5.9	25.5	-17.7	-7.6	-28.5	8.1
2013-14								
September	-10.3	-40.6	9.9	-2.3	123.6	83.9	55.8	10.1
SEASONALLY ADJUSTED								
2011-12								
September	-2.4	33.0	3.4	13.3	-5.0	5.2	1.9	3.1
December	-5.2	-47.6	-0.2	-1.5	46.1	-2.3	-26.3	-5.1
March	6.6	79.4	0.2	-10.5	39.9	-17.9	-15.6	-5.1
June	-3.8	23.4	7.3	28.2	-17.7	-6.4	28.2	2.1
2012-13								
September	0.7	25.4	-4.0	11.2	-28.6	-1.7	-4.4	-3.7
December	1.3	3.8	-1.8	3.7	-44.1	8.6	-8.6	0.2
March	1.6	-40.9	9.5	-4.7	67.4	-10.5	31.8	4.0
June	3.5	-36.1	-6.3	5.3	25.0	-3.7	-2.6	-0.1
2013-14								
September	-3.7	-29.1	0.9	-6.6	2.1	51.0	-7.4	2.5
TREND								
2011-12								
September	-1.8	-5.2	1.5	5.0	-8.8	1.1	-12.1	0.3
December	-1.1	-2.2	1.9	-0.6	38.1	-7.0	-14.6	-2.2
March	-0.3	16.7	2.0	3.8	19.6	-9.9	-8.3	-3.3
June	0.3	33.2	0.9	10.9	-8.2	-8.6	-0.7	-2.5
2012-13								
September	0.1	20.0	0.8	11.5	-26.9	-1.8	5.8	-0.6
December	1.0	-6.5	0.7	5.5	-22.2	-2.3	6.3	0.4
March	2.0	-25.1	0.7	-0.7	12.8	1.0	5.7	1.5
June	0.9	-36.5	0.3	-1.3	22.3	8.3	4.3	1.9
2013-14								
September	0.0	-42.6	-0.7	-1.5	16.5	12.4	0.8	1.6

(a) This is the sum of the company and unincorporated gross operating profits.

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2011-12									
September	5 650	14 158	1 000	12 342	7 860	8 712	4 759	5 964	2 927
December	5 942	14 168	1 010	13 028	8 114	9 271	4 906	6 227	2 987
March	6 167	13 535	999	12 443	8 160	8 729	4 636	6 033	2 826
June	6 332	13 847	1 031	13 201	8 623	8 821	4 654	6 623	3 128
2012-13									
September	6 472	13 951	1 079	13 342	8 490	8 982	4 881	6 409	2 836
December	6 286	14 565	1 076	13 501	8 826	9 727	4 998	6 445	2 884
March	6 438	13 730	1 035	12 392	8 493	9 228	4 745	6 178	2 715
June	6 277	14 079	1 056	13 391	9 010	9 569	4 755	6 403	2 948
2013-14									
September	6 508	14 089	1 091	13 197	8 961	9 642	4 769	6 426	2 906
SEASONALLY ADJUSTED									
2011-12									
September	5 643	14 015	986	12 333	7 887	8 811	4 806	5 945	2 903
December	5 983	13 770	999	12 565	8 008	8 850	4 764	6 119	2 946
March	6 100	14 074	1 021	13 065	8 281	8 975	4 677	6 212	2 908
June	6 376	13 846	1 035	13 068	8 581	8 895	4 713	6 564	3 103
2012-13									
September	6 456	13 828	1 063	13 326	8 520	9 083	4 918	6 393	2 818
December	6 327	14 161	1 066	13 028	8 717	9 289	4 853	6 339	2 843
March	6 357	14 257	1 058	13 014	8 618	9 487	4 797	6 359	2 806
June	6 338	14 077	1 061	13 252	8 962	9 650	4 812	6 345	2 909
2013-14									
September	6 487	13 975	1 072	13 181	8 991	9 753	4 801	6 411	2 895
TREND									
2011-12									
September	5 633	13 890	982	12 226	7 800	8 862	4 767	5 920	2 870
December	5 940	13 946	1 002	12 650	8 067	8 881	4 751	6 115	2 930
March	6 175	13 914	1 021	12 975	8 299	8 896	4 722	6 304	2 984
June	6 337	13 888	1 040	13 157	8 488	8 965	4 763	6 420	2 967
2012-13									
September	6 402	13 960	1 057	13 178	8 591	9 086	4 832	6 434	2 901
December	6 381	14 084	1 063	13 116	8 646	9 276	4 858	6 377	2 837
March	6 352	14 164	1 063	13 104	8 741	9 476	4 829	6 344	2 835
June	6 379	14 118	1 064	13 144	8 874	9 635	4 802	6 365	2 875
2013-14									
September	6 441	14 010	1 066	13 226	8 999	9 764	4 799	6 391	2 898

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2011-12									
September	8 433	2 577	14 399	7 332	3 468	8 662	1 104	3 652	112 997
December	8 513	2 615	14 877	7 415	3 629	8 719	1 165	3 782	116 368
March	8 490	2 301	14 403	7 066	3 300	8 516	1 101	3 862	112 565
June	7 722	2 572	15 232	7 790	3 627	9 266	1 174	3 945	117 588
2012-13									
September	7 654	2 456	15 267	7 790	3 667	9 099	1 209	3 787	117 371
December	8 089	2 616	16 196	7 800	4 199	9 319	1 270	3 850	121 647
March	7 934	2 371	15 174	7 356	3 617	9 082	1 177	3 736	115 400
June	7 877	2 556	16 128	7 988	4 143	9 364	1 213	3 956	120 713
2013-14									
September	7 786	2 546	16 032	8 298	4 252	9 204	1 261	4 081	121 050
SEASONALLY ADJUSTED									
2011-12									
September	8 464	2 547	14 440	7 273	3 488	8 654	1 105	3 632	112 934
December	8 273	2 510	14 561	7 348	3 381	8 613	1 141	3 759	113 590
March	8 543	2 432	14 924	7 341	3 589	8 806	1 118	3 950	116 019
June	7 869	2 568	14 999	7 633	3 586	9 089	1 181	3 896	117 001
2012-13									
September	7 675	2 426	15 316	7 726	3 682	9 080	1 209	3 776	117 294
December	7 893	2 516	15 836	7 733	3 914	9 199	1 241	3 827	118 782
March	7 974	2 506	15 718	7 652	3 934	9 416	1 197	3 817	118 968
June	8 025	2 548	15 893	7 823	4 095	9 187	1 220	3 905	120 101
2013-14									
September	7 811	2 520	16 084	8 221	4 271	9 175	1 261	4 078	120 987
TREND									
2011-12									
September	8 336	2 512	14 463	7 307	3 450	8 615	1 119	3 691	112 443
December	8 422	2 509	14 623	7 314	3 468	8 704	1 122	3 791	114 234
March	8 273	2 493	14 815	7 425	3 514	8 829	1 140	3 872	115 652
June	7 994	2 485	15 084	7 584	3 608	8 988	1 175	3 885	116 826
2012-13									
September	7 809	2 487	15 386	7 690	3 725	9 142	1 208	3 832	117 721
December	7 825	2 496	15 642	7 701	3 841	9 245	1 220	3 796	118 405
March	7 946	2 513	15 809	7 738	3 976	9 278	1 219	3 843	119 228
June	7 958	2 532	15 920	7 884	4 106	9 257	1 227	3 929	120 069
2013-14									
September	7 906	2 529	16 018	8 099	4 225	9 194	1 243	4 023	120 831

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	%	%	%	%	%	%	%	%	%
ORIGINAL									
2011-12									
September	7.4	2.9	5.4	4.8	4.2	-1.5	2.3	3.2	5.8
December	5.2	0.1	1.0	5.6	3.2	6.4	3.1	4.4	2.1
March	3.8	-4.5	-1.1	-4.5	0.6	-5.8	-5.5	-3.1	-5.4
June	2.7	2.3	3.3	6.1	5.7	1.1	0.4	9.8	10.7
2012-13									
September	2.2	0.8	4.6	1.1	-1.5	1.8	4.9	-3.2	-9.3
December	-2.9	4.4	-0.2	1.2	4.0	8.3	2.4	0.6	1.7
March	2.4	-5.7	-3.8	-8.2	-3.8	-5.1	-5.1	-4.1	-5.9
June	-2.5	2.5	2.0	8.1	6.1	3.7	0.2	3.6	8.6
2013-14									
September	3.7	0.1	3.3	-1.5	-0.5	0.8	0.3	0.4	-1.4
SEASONALLY ADJUSTED									
2011-12									
September	6.7	1.9	3.7	5.6	5.0	-1.2	2.0	3.6	5.5
December	6.0	-1.8	1.3	1.9	1.5	0.4	-0.9	2.9	1.5
March	2.0	2.2	2.2	4.0	3.4	1.4	-1.8	1.5	-1.3
June	4.5	-1.6	1.3	0.0	3.6	-0.9	0.8	5.7	6.7
2012-13									
September	1.3	-0.1	2.7	2.0	-0.7	2.1	4.4	-2.6	-9.2
December	-2.0	2.4	0.3	-2.2	2.3	2.3	-1.3	-0.9	0.9
March	0.5	0.7	-0.7	-0.1	-1.1	2.1	-1.1	0.3	-1.3
June	-0.3	-1.3	0.2	1.8	4.0	1.7	0.3	-0.2	3.6
2013-14									
September	2.4	-0.7	1.0	-0.5	0.3	1.1	-0.2	1.0	-0.5
TREND									
2011-12									
September	6.9	1.0	3.2	4.0	3.3	0.8	1.7	3.0	1.4
December	5.4	0.4	2.1	3.5	3.4	0.2	-0.3	3.3	2.1
March	4.0	-0.2	1.9	2.6	2.9	0.2	-0.6	3.1	1.8
June	2.6	-0.2	1.9	1.4	2.3	0.8	0.9	1.8	-0.6
2012-13									
September	1.0	0.5	1.6	0.2	1.2	1.4	1.5	0.2	-2.2
December	-0.3	0.9	0.6	-0.5	0.6	2.1	0.5	-0.9	-2.2
March	-0.5	0.6	0.0	-0.1	1.1	2.2	-0.6	-0.5	-0.1
June	0.4	-0.3	0.1	0.3	1.5	1.7	-0.5	0.3	1.4
2013-14									
September	1.0	-0.8	0.2	0.6	1.4	1.3	-0.1	0.4	0.8

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	%	%	%	%	%	%	%	%	%
ORIGINAL									
2011-12									
September	5.5	3.7	-1.3	-1.9	-1.2	-1.0	-1.4	-2.2	1.8
December	0.9	1.5	3.3	1.1	4.6	0.7	5.6	3.6	3.0
March	-0.3	-12.0	-3.2	-4.7	-9.1	-2.3	-5.5	2.1	-3.3
June	-9.0	11.8	5.8	10.2	9.9	8.8	6.7	2.2	4.5
2012-13									
September	-0.9	-4.5	0.2	0.0	1.1	-1.8	2.9	-4.0	-0.2
December	5.7	6.5	6.1	0.1	14.5	2.4	5.1	1.7	3.6
March	-1.9	-9.4	-6.3	-5.7	-13.9	-2.5	-7.3	-3.0	-5.1
June	-0.7	7.8	6.3	8.6	14.6	3.1	3.0	5.9	4.6
2013-14									
September	-1.2	-0.4	-0.6	3.9	2.6	-1.7	4.0	3.2	0.3
SEASONALLY ADJUSTED									
2011-12									
September	4.2	2.4	0.7	-0.9	0.6	0.8	-1.6	-1.6	2.2
December	-2.3	-1.4	0.8	1.0	-3.1	-0.5	3.2	3.5	0.6
March	3.3	-3.1	2.5	-0.1	6.2	2.2	-2.0	5.1	2.1
June	-7.9	5.6	0.5	4.0	-0.1	3.2	5.6	-1.4	0.8
2012-13									
September	-2.5	-5.5	2.1	1.2	2.7	-0.1	2.4	-3.1	0.3
December	2.8	3.7	3.4	0.1	6.3	1.3	2.6	1.4	1.3
March	1.0	-0.4	-0.7	-1.1	0.5	2.4	-3.6	-0.3	0.2
June	0.6	1.7	1.1	2.2	4.1	-2.4	1.9	2.3	1.0
2013-14									
September	-2.7	-1.1	1.2	5.1	4.3	-0.1	3.3	4.4	0.7
TREND									
2011-12									
September	1.6	0.6	0.9	-0.6	-0.3	1.3	-0.2	1.6	1.8
December	1.0	-0.1	1.1	0.1	0.5	1.0	0.3	2.7	1.6
March	-1.8	-0.6	1.3	1.5	1.3	1.4	1.7	2.1	1.2
June	-3.4	-0.3	1.8	2.1	2.7	1.8	3.1	0.3	1.0
2012-13									
September	-2.3	0.1	2.0	1.4	3.2	1.7	2.7	-1.3	0.8
December	0.2	0.4	1.7	0.1	3.1	1.1	1.0	-1.0	0.6
March	1.5	0.7	1.1	0.5	3.5	0.4	-0.1	1.3	0.7
June	0.2	0.8	0.7	1.9	3.3	-0.2	0.6	2.2	0.7
2013-14									
September	-0.7	-0.1	0.6	2.7	2.9	-0.7	1.3	2.4	0.6

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania</i>	<i>Northern Territory</i>	<i>Australian Capital Territory</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2011-12									
September	37 345	28 325	20 788	6 562	15 320	1 781	1 056	1 820	112 997
December	37 962	29 251	21 851	6 635	15 911	1 849	1 058	1 852	116 368
March	36 893	27 865	21 071	6 576	15 660	1 760	918	1 821	112 565
June	38 105	28 705	21 877	7 070	17 080	1 796	1 084	1 872	117 588
2012-13									
September	37 229	28 688	22 318	7 071	17 407	1 712	1 107	1 839	117 371
December	38 654	30 136	22 838	7 202	17 872	1 744	1 175	2 027	121 647
March	36 931	28 485	21 811	6 693	16 924	1 716	1 031	1 808	115 400
June	38 854	29 504	22 815	7 027	17 606	1 764	1 230	1 914	120 713
2013-14									
September	38 910	29 095	23 113	7 384	17 497	1 784	1 408	1 859	121 050
SEASONALLY ADJUSTED									
2011-12									
September	37 427	28 377	20 688	6 523	15 285	1 804	1 018	1 804	112 934
December	37 098	28 396	21 346	6 503	15 591	1 818	1 021	1 845	113 590
March	38 047	28 733	21 874	6 742	16 155	1 784	1 008	1 875	116 019
June	37 759	28 637	21 718	7 092	16 948	1 778	1 071	1 840	117 001
2012-13									
September	37 313	28 758	22 201	7 007	17 363	1 734	1 063	1 829	117 294
December	37 774	29 261	22 303	7 060	17 515	1 717	1 131	2 013	118 782
March	38 072	29 357	22 612	6 880	17 462	1 739	1 139	1 861	118 968
June	38 514	29 431	22 693	7 045	17 470	1 747	1 215	1 882	120 101
2013-14									
September	38 994	29 180	22 975	7 308	17 448	1 805	1 348	1 854	120 987
TREND									
2011-12									
September	37 107	28 306	20 708	6 434	15 230	1 809	1 003	1 810	112 443
December	37 527	28 514	21 302	6 583	15 670	1 808	1 018	1 846	114 234
March	37 709	28 600	21 705	6 785	16 240	1 794	1 029	1 847	115 652
June	37 675	28 696	21 926	6 974	16 858	1 766	1 050	1 859	116 826
2012-13									
September	37 609	28 886	22 115	7 052	17 319	1 739	1 080	1 887	117 721
December	37 681	29 150	22 338	6 997	17 503	1 724	1 109	1 914	118 405
March	38 084	29 334	22 559	6 985	17 493	1 734	1 159	1 909	119 228
June	38 529	29 359	22 747	7 074	17 469	1 760	1 232	1 879	120 069
2013-14									
September	38 948	29 286	22 952	7 207	17 446	1 791	1 313	1 839	120 831

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(a)	Northern Territory(a)	Australian Capital Territory(a)	Total
	%	%	%	%	%	%	%	%	%
ORIGINAL									
2011-12									
September	1.3	1.0	2.7	4.5	2.5	-2.0	7.4	1.3	1.8
December	1.7	3.3	5.1	1.1	3.9	3.8	0.1	1.8	3.0
March	-2.8	-4.7	-3.6	-0.9	-1.6	-4.8	-13.2	-1.6	-3.3
June	3.3	3.0	3.8	7.5	9.1	2.0	18.1	2.8	4.5
2012-13									
September	-2.3	-0.1	2.0	0.0	1.9	-4.7	2.1	-1.8	-0.2
December	3.8	5.0	2.3	1.9	2.7	1.8	6.1	10.2	3.6
March	-4.5	-5.5	-4.5	-7.1	-5.3	-1.6	-12.2	-10.8	-5.1
June	5.2	3.6	4.6	5.0	4.0	2.8	19.2	5.8	4.6
2013-14									
September	0.1	-1.4	1.3	5.1	-0.6	1.2	14.5	-2.9	0.3
SEASONALLY ADJUSTED									
2011-12									
September	2.5	1.4	3.2	3.5	3.0	0.3	5.0	2.1	2.2
December	-0.9	0.1	3.2	-0.3	2.0	0.8	0.3	2.3	0.6
March	2.6	1.2	2.5	3.7	3.6	-1.9	-1.3	1.6	2.1
June	-0.8	-0.3	-0.7	5.2	4.9	-0.3	6.2	-1.9	0.8
2012-13									
September	-1.2	0.4	2.2	-1.2	2.4	-2.5	-0.7	-0.6	0.3
December	1.2	1.7	0.5	0.8	0.9	-1.0	6.4	10.1	1.3
March	0.8	0.3	1.4	-2.6	-0.3	1.3	0.6	-7.6	0.2
June	1.2	0.3	0.4	2.4	0.0	0.4	6.7	1.1	1.0
2013-14									
September	1.2	-0.9	1.2	3.7	-0.1	3.3	11.0	-1.5	0.7
TREND									
2011-12									
September	1.3	1.4	3.0	1.1	2.7	0.8	2.2	3.1	1.8
December	1.1	0.7	2.9	2.3	2.9	-0.1	1.4	2.0	1.6
March	0.5	0.3	1.9	3.1	3.6	-0.8	1.1	0.1	1.2
June	-0.1	0.3	1.0	2.8	3.8	-1.5	2.0	0.6	1.0
2012-13									
September	-0.2	0.7	0.9	1.1	2.7	-1.5	2.9	1.5	0.8
December	0.2	0.9	1.0	-0.8	1.1	-0.8	2.7	1.4	0.6
March	1.1	0.6	1.0	-0.2	-0.1	0.6	4.5	-0.3	0.7
June	1.2	0.1	0.8	1.3	-0.1	1.5	6.3	-1.6	0.7
2013-14									
September	1.1	-0.3	0.9	1.9	-0.1	1.7	6.6	-2.1	0.6

(a) The relative standard errors on movement estimates for these states are significantly higher than those of the larger states, and the quarterly movement estimates should be used with caution.

SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
2011-12								
September	10.20	6.76	13.28	5.12	13.15	9.58	4.00	4.93
December	9.59	6.71	12.41	5.04	13.14	10.00	4.04	4.94
March	7.84	6.43	12.42	4.61	12.46	9.38	3.99	4.79
June	8.30	6.53	13.14	5.03	12.66	9.59	3.91	4.62
2012-13								
September	7.82	6.57	14.79	4.85	12.99	9.47	3.97	4.82
December	7.99	6.44	13.71	5.12	12.83	9.66	4.08	5.06
March	7.34	6.14	13.97	4.71	12.30	9.02	3.96	5.00
June	8.16	6.35	14.21	5.03	12.30	8.94	3.89	4.89
2013-14								
September	8.61	6.57	14.45	5.12	12.58	9.06	4.01	5.00

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original *continued*

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
2011-12							
September	6.19	0.97	6.47	2.94	2.24	5.74	3.30
December	6.19	1.03	6.48	2.93	2.37	5.76	3.30
March	6.10	0.85	7.01	2.79	2.41	5.43	3.18
June	5.74	1.01	6.46	2.97	2.25	5.27	3.05
2012-13							
September	6.09	1.00	6.88	2.88	2.35	5.10	3.14
December	6.18	1.06	6.69	2.89	2.45	5.30	3.05
March	6.20	0.97	7.03	2.73	2.46	5.29	2.94
June	5.97	1.13	6.71	2.83	2.34	5.31	2.94
2013-14							
September	5.92	1.12	6.86	2.82	2.28	5.44	3.01

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
2011-12								
September	0.47	0.08	0.24	0.10	0.06	0.05	0.12	0.18
December	0.42	0.09	0.20	0.10	0.06	0.08	0.13	0.19
March	0.39	0.07	0.20	0.07	0.05	0.05	0.12	0.17
June	0.39	0.07	0.19	0.08	0.05	0.06	0.10	0.18
2012-13								
September	0.38	0.08	0.19	0.09	0.05	0.05	0.11	0.19
December	0.34	0.08	0.17	0.09	0.05	0.08	0.13	0.19
March	0.38	0.07	0.17	0.09	0.05	0.05	0.10	0.17
June	0.39	0.07	0.18	0.10	0.05	0.06	0.09	0.17
2013-14								
September	0.42	0.09	0.22	0.09	0.04	0.05	0.11	0.18

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

continued

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
2011-12							
September	0.25	0.16	0.44	0.10	0.04	0.19	0.14
December	0.25	0.05	0.45	0.10	0.04	0.19	0.08
March	0.26	0.14	0.42	0.07	0.05	0.14	0.07
June	0.26	0.22	0.44	0.10	0.03	0.12	0.07
2012-13							
September	0.25	0.24	0.45	0.12	0.04	0.15	0.11
December	0.27	0.20	0.44	0.12	0.02	0.16	0.08
March	0.27	0.13	0.45	0.10	0.02	0.12	0.12
June	0.28	0.11	0.41	0.11	0.02	0.11	0.08
2013-14							
September	0.26	0.07	0.44	0.11	0.04	0.18	0.12

(a) Sales refers to Sales of goods and services.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

INVENTORIES/SALES RATIO(a)(b), Current prices - Original

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>
2011-12						
September	0.24	0.52	0.06	0.46	0.40	0.08
December	0.25	0.51	0.06	0.46	0.36	0.08
March	0.31	0.57	0.06	0.48	0.40	0.07
June	0.31	0.53	0.06	0.45	0.38	0.07
2012-13						
September	0.33	0.52	0.05	0.45	0.39	0.06
December	0.32	0.50	0.05	0.45	0.36	0.06
March	0.35	0.58	0.06	0.47	0.40	0.06
June	0.32	0.54	0.05	0.45	0.38	0.06
2013-14						
September	0.32	0.52	0.05	0.45	0.40	0.06

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Inventories by Sales.

WHAT IF...? REVISIONS TO TREND ESTIMATES

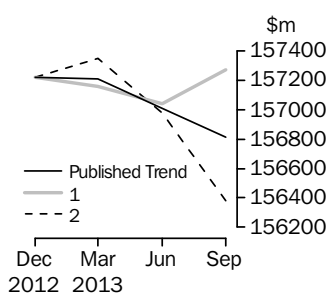
EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

TREND REVISIONS

The most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent quarters become available. To assess reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under different scenarios for the next quarter. The approximate effect of two possible scenarios on the current and previous trend estimates for total company gross operating profits and total inventories are presented below.

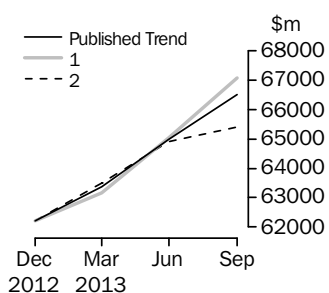
1. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are higher than the current quarter's estimate by the percentage shown.
2. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are lower than the current quarter's estimate by the percentage shown.

INVENTORIES (CHAIN VOLUME MEASURES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
	\$m	%	rises by 1.0% on this quarter (1)		falls by 1.0% on this quarter (2)	
	\$m	%	\$m	%	\$m	%
2012						
December	157 221	0.3	157 221	0.3	157 221	0.3
2013						
March	157 208	0.0	157 160	0.0	157 345	0.1
June	157 010	-0.1	157 038	-0.1	156 976	-0.2
September	156 814	-0.1	157 271	0.1	156 381	-0.4

COMPANY GROSS OPERATING PROFITS (CURRENT PRICES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
	\$m	%	rises by 4.4% on this quarter (1)		falls by 4.4% on this quarter (2)	
	\$m	%	\$m	%	\$m	%
2012						
December	62 224	0.1	62 224	0.1	62 224	0.1
2013						
March	63 378	1.9	63 165	1.5	63 511	2.1
June	64 994	2.5	65 040	3.0	64 920	2.2
September	66 515	2.3	67 068	3.1	65 405	0.7

EXPLANATORY NOTES

INTRODUCTION

1 This publication contains estimates of sales of goods and services, wages and salaries (from the December quarter 2001 issue), company profits, and the book value of inventories for selected industries in Australia. The series have been compiled from data collected by the Australian Bureau of Statistics (ABS) in its Quarterly Business Indicators Survey. The survey, which was fully implemented in the March quarter 2001, collects data from private sector businesses.

SCOPE AND COVERAGE

2 The Quarterly Business Indicators Survey, like most ABS economic collections, takes its frame from Employing and Non-Employing Units on the ABS Business Register which is primarily based on ABN registrations to the Australian Business Register, which is managed by the Australian Taxation Office (ATO). The frame is updated quarterly to take account of new businesses and changes in the characteristics of businesses, such as industry and size.

3 Businesses are removed from the frame when their ABN has been cancelled by the ATO. This may occur when the business requests for its ABN to be cancelled or otherwise does not remit either Income Tax Withholding, or Goods and Services Tax, for the previous five quarters.

4 The statistics in this publication exclude micro non-employed businesses. Though there are a substantial number of these businesses, it is expected that they would not contribute significantly to the estimates, although the impact would vary from industry to industry.

5 Inventories data are not collected from businesses with fewer than 20 employees, as smaller businesses generally have difficulty in providing accurate quarterly information on the level of their inventories. Estimates for these businesses are derived by applying sales information to an estimated inventories to sales ratio.

6 Profits data are not collected from employing businesses with less than 20 employees. Estimates for these businesses are derived by applying sales information to an estimated profits to sales ratio.

7 The industries and the data items collected, classified according to the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), included in this publication are:

EXPLANATORY NOTES *continued*

SCOPE AND COVERAGE

continued

<i>Industries</i>	<i>Sales of goods and services</i>	<i>Wages and salaries</i>	<i>Profits</i>	<i>Inventories</i>
Mining (Division B)	Y	Y	Y	Y
Manufacturing (Division C)	Y	Y	Y	Y
Electricity, Gas, Water and Waste Services (Division D)				
Electricity Supply (26)	Y	Y	Y	Y
Gas Supply (27)	Y	Y	Y	Y
Water Supply, Sewerage and Drainage Services (28)	Y	Y	Y	N
Waste Collection, Treatment and Disposal Services (29)	Y	Y	Y	N
Construction (Division E)	Y	Y	Y	N
Wholesale Trade (Division F)	Y	Y	Y	Y
Retail Trade (Division G)	Y	Y	Y	Y
Accommodation and Foods Services (Division H)	Y	Y	Y	Y
Transport, Postal and Warehousing (Division I)	Y	Y	Y	N
Information Media and Telecommunications (Division J)	Y	Y	Y	N
Finance and Insurance Services (Div. K)				
Depository Financial Intermediation (622)	N	Y	N	N
Non-Depository Financing (623)	Y	Y	Y	N
Financial Asset Investing (624)	Y	Y	Y	N
Insurance and Super. Funds (63)	N	Y	N	N
Auxiliary Finance and Insurance Services (64)	Y	Y	Y	N
Rental, Hiring and Real Estate Services (Division L)	Y	Y	Y	N
Professional, Scientific and Technical Services (Division M)	Y	Y	Y	N
Administrative and Support Services (Division N)	Y	Y	Y	N
Education and Training (Division P)	N	Y	N	N
Health Care and Social Assistance (Division Q)	N	Y	N	N
Arts and Recreational Services (Division R)	Y	Y	Y	N
Other Services (Division S)	Y	Y	Y	N

STATISTICAL UNIT

8 In the Quarterly Business Indicators Survey the statistical unit used to represent businesses, and for which statistics are reported, is the Australian Business Number (ABN) unit, in most cases. The ABN unit is the business unit which has registered for an ABN, and thus appears on the ATO administered Australian Business Register. This unit is suitable for ABS statistical needs when the business is simple in structure.

9 For more significant and diverse businesses where the ABN unit is not suitable for ABS statistical needs, the statistical unit used is the Type of Activity Unit (TAU). A TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items is available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the Australian and New Zealand Standard Industrial Classification (ANZSIC)). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision and the TAU is classified to the predominant ANZSIC subdivision. The businesses that contribute to the statistics in this publication are classified:

- by institutional sector, in accordance with the Standard Institutional Sector Classification of Australia (SISCA), which is detailed in Standard Economic Sector Classifications of Australia (SESCA) (cat. no. 1218.0)
- by industry, in accordance with the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), 2006 (cat.no.1292.0)

EXPLANATORY NOTES *continued*

CLASSIFICATIONS

10 The Australian and New Zealand Standard Industrial Classification has been developed for use in both countries for the production and analysis of industry statistics. For more information, users are referred to Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0).

11 In order to classify data by industry, each statistical unit (as defined above) is classified to the Australian and New Zealand Standard Industrial Classification industry in which it mainly operates.

SURVEY METHODOLOGY

12 The survey is conducted by mail on a quarterly basis. It is based on a random sample of approximately 16,000 units which is stratified by industry, state/territory and number of employees. All private sector units with over 300 employees, and other statistically significant units, such as joint venture partners, are included in the sample.

13 Respondents are asked to provide data on the same basis as their own management accounts. Where a selected unit does not respond in a given survey period, a value is estimated. If data are subsequently provided, the estimated value is replaced with the reported data. Aggregates are calculated from all data using the 'number raised' estimation technique. Data are edited at both individual unit level and aggregate level.

TIMING OF SURVEY CYCLE

14 Surveys are conducted in respect of each quarter and returns are completed during the eight or nine week period after the end of the quarter to which survey data relate e.g. December quarter survey returns are completed during January and February.

SAMPLE REVISION

15 The survey frames and samples are revised each quarter to ensure that they remain representative of the survey population. The timing for creating each quarter's survey frame is consistent with that of other ABS business surveys. This provides for greater consistency when comparing data across surveys.

16 Additionally, with these revisions to the sample, some of the units from the sampled sector are rotated out of the survey and are replaced by others, to spread the reporting workload equitably.

SEASONAL ADJUSTMENT

17 The quarterly original estimates in this publication are affected in varying degrees by seasonal influences. The seasonal adjustment process estimates and removes the effects of normal seasonal variations from the original estimates so that the effects of other influences can be more clearly recognised.

18 In the seasonal adjustment process, account has been taken of normal seasonal factors (e.g. increase in retail sales due to the Christmas period) to produce the seasonally adjusted estimates. Particular care should be taken in interpreting quarterly movements in the seasonally adjusted estimates because seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. change in interest rates) and reflects the sampling and other errors to which the original estimates are subject.

19 In this publication, the seasonally adjusted estimates are produced by the concurrent seasonal adjustment method which takes account of the latest available original estimates. This method improves the estimation of seasonal factors, and therefore, the seasonally adjusted and trend estimates for the current and previous quarters. As a result of this improvement, revisions to the seasonally adjusted and trend estimates will be observed for recent periods. A more detailed review is conducted annually prior to the September quarter release using data up to and including the June quarter.

20 The revision properties of the seasonally adjusted and trend estimates can be improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data

EXPLANATORY NOTES *continued*

SEASONAL ADJUSTMENT

continued

do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The Quarterly Business Indicators Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis and following the 2013 annual reanalysis, the majority of the Quarterly Business Indicators Survey eligible series use an ARIMA model. For more information on the details of ARIMA modelling see **Feature article: Use of ARIMA modelling to reduce revisions** in the October 2004 issue of **Australian Economic Indicators (cat. no. 1350.0)**.

TREND ESTIMATES

21 The trend estimates are derived by applying a 7-term Henderson moving average to the seasonally adjusted estimates. The 7-term Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average are applied. The asymmetric moving average has been tailored to suit the particular characteristics of individual series and enable trend estimates for recent quarters to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent three quarters. As a result of the improvement, revisions to the trend estimates will generally be observed for the most recent three quarters. ABS research shows that about 75% of the total revision to the trend estimate at the current end is due to the use of different asymmetric moving averages when the original estimate is available for the next quarter.

22 There may also be revisions because of changes in the original estimates. As a result of these revisions, the seasonally adjusted and trend estimates will also be revised. For further information, see Information Paper: A Guide to Interpreting Time Series — Monitoring Trends (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or email <time.series.analysis@abs.gov.au>.

CHAIN VOLUME MEASURES

23 The chain volume measures appearing in this publication are annually reweighted chain Laspeyres indexes referenced to current price values in the chosen reference year (currently 2011-12). The current price values may be thought of as being the product of a price and quantity. The value in chain volume terms can be derived by linking together movements in volumes, calculated using the average prices of the previous financial year and applying compound movements to the current price estimates of the reference year. Each year's quarter-to-quarter growth rates in the chain volume series are based on the prices of the previous financial year, except for those quarters of the latest incomplete year which are based upon the second most recent financial year. Quarterly chain volume estimates are benchmarked to annual chain volume estimates, so that the quarterly estimates for a financial year sum to the corresponding annual estimate.

24 With each release of the September quarter issue of this publication, a new base year is introduced and the reference year is advanced one year to coincide with it. This means that with the release of the September quarter 2013 issue of this publication, the chain volume measures for 2012-13 will have 2011-12 (the previous financial year) as their base year rather than 2010-11, and the reference year is 2011-12. A change in the reference year changes levels but not growth rates for all periods. A change in the base year can result in revisions, small in most cases, to growth rates for the last year.

25 Chain volume measures are not generally additive. In other words, component chain volume measures do not, in general, sum to a total in the way original current price components do. For inventories and sales data, this means that the chain volume estimates for industry groups will not add to the total for Australia. In order to minimise the impact of this, the ABS uses the latest base year as the reference year. By adopting this approach, additivity does exist for the quarters following the reference year and non-additivity is relatively small for the quarters in the reference year and those

EXPLANATORY NOTES *continued*

CHAIN VOLUME MEASURES

continued

immediately preceding it. For further information on chain volume measures, refer to the Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0).

COMPARABILITY WITH NATIONAL ACCOUNTS AND OTHER ABS ESTIMATES

26 The data collected in the Quarterly Business Indicators Survey are used in the compilation of the quarterly estimates of the Australian National Accounts. Inventories data are used to compile estimates of the increase in book value of non-farm inventories. Estimates of sales of goods and services are used to help derive quarterly chain volume measures of gross value added for selected industries. Company gross operating profits data are used to compile estimates of gross operating surplus of private non-financial corporations. From March quarter 2002, estimates of wages and salaries are being used to compile estimates for compensation of private sector employees. For further details see Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0).

27 However the statistics in this publication will differ from corresponding statistics in the quarterly Australian National Accounts for the following reasons:

- The national accounts estimates are benchmarked to annual supply and use tables which are based on annual Economy Wide Survey and taxation data.
- The national accounts estimates include estimates for businesses classified to industries not in scope of the Quarterly Business Indicators Survey.
- The national accounts estimates for gross operating surplus of private non-financial corporations are after deduction of the inventory valuation adjustment which measures the portion of income attributable to holding gains or losses resulting from inventory valuation practices.
- In many cases, the processes used to seasonally adjust national accounts estimates are different to those used for the seasonally adjusted estimates in this publication.

28 The estimates for sales of goods and services by Retail trade in this publication will differ from turnover estimates included in Retail Trade, Australia (cat. no. 8501.0). The latter publication presents monthly estimates of the value of turnover of retail businesses, and is sourced from the Retail Business Survey. Estimates for sales of goods and services in this publication exclude the Goods and Services Tax, while turnover collected in the Retail Business Survey includes the Goods and Services Tax. In addition, the Retail Business Survey includes some businesses classified to ANZSIC divisions other than the Retail trade division, and includes retail establishments associated with management units that are not classified to the Retail trade division. The use of different samples in the Retail Business Survey and Quarterly Business Indicators Survey will also contribute to differences.

AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS

29 The new Australian equivalents to International Financial Reporting Standards (AIFRS) began to be progressively implemented in Australia from 1 January 2005. As a result, a number of items in the financial accounts of Australian businesses have been affected by changed definitions which have in turn impacted upon both Income Statements and Balance Sheets. A range of ABS economic collections source data from financial accounts of businesses and use those data to derive economic statistics. There have been no changes in the associated economic definitions.

30 After monitoring data items since March quarter 2005 it has been concluded that most affected published data series have been impacted by data breaks, but that the magnitude of such breaks cannot be determined without imposing disproportionate load upon data providers to ABS surveys and other administratively collected data. ABS will continue to monitor developments and report any significant identified impacts or changes in methodology as a result of AIFRS.

EXPLANATORY NOTES *continued*

GENERAL ACKNOWLEDGMENT

31 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated; without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

32 Users may also wish to refer to the following publications:

- Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0)
- Australian National Accounts: National Income, Expenditure and Product (cat. no. 5206.0)
- Australian Industry (cat. no. 8155.0)
- Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0)
- Information Paper: Improvements to Australian Bureau of Statistics Quarterly Business Indicators (cat. no. 5677.0)
- Manufacturing Production, Australia (cat. no. 8301.0)
- Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
- Retail Trade, Australia (cat. no. 8501.0)

ABS WEB SITE

33 Information on the Quarterly Business Indicators Survey and survey outputs are published on this web site: see the Topics @ a Glance pages.

DATA AVAILABLE ON REQUEST

34 As well as the statistics included in this and related publications, the ABS may have other relevant data available on request. These series include more detailed industry data (e.g. Manufacturing subdivision), and wages and salaries by state/territory by industry. The availability of more detailed data are subject to confidentiality and quality checks. Inquiries should be made to the National Information and Referral Service on 1300 135 070.

TECHNICAL NOTE DATA QUALITY

RELIABILITY OF THE ESTIMATES

1 Estimates provided in this publication are subject to non-sampling and sampling error. The most common way of quantifying sampling error is to calculate the standard error for the published estimate. This is discussed in paragraphs 6 to 9 below.

2 Estimates that have an estimated relative standard error between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '*', indicating that the estimate should be used with caution as it is subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '**' indicating that the sampling variability causes the estimates to be considered too unreliable for general use. These annotations have only been applied to estimates from the March quarter 2009.

3 Non-sampling errors may arise as a result of errors in the reporting, recording or processing of the data and can occur even if there is a complete enumeration of the population. These errors can be introduced through inadequacies in the questionnaire, treatment of non-response, inaccurate reporting by respondents, errors in the application of survey procedures, incorrect recording of answers, and errors in data entry and processing. Inventories data for businesses with less than 20 employees are derived and could therefore be subject to error (although this error is estimated to be less than the sampling and non-sampling error resulting from directly collecting these data).

4 Estimates for the latest quarter presented in this publication are considered preliminary and revised estimates will be released with the next issue. As discussed in paragraphs 20 and 21 of the Explanatory Notes, seasonally adjusted and trend estimates are also subject to revision as more data are revised and more data becomes available.

5 It is difficult to measure the size of non-sampling errors. However, every effort is made in the design of the survey and development of survey procedures to minimise their effects.

STANDARD ERRORS

6 The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not surveyed, the published estimates are subject to sampling error. In calculating the standard error for the statistics in this publication, the ABS would prefer to produce a smoothed standard error for the major published aggregates as this approach takes account of the variability in standard error estimates for quarterly statistics. This estimated standard error would then be used as an indication of the sampling error for the current published series. Standard errors are based upon the data in the currently published quarter. Details of standard errors are available below.

TECHNICAL NOTE DATA QUALITY *continued*

LEVEL ESTIMATES

7 To illustrate, let us say that the published level estimate for company profits before income tax is \$8,900m and the calculated standard error in this case is \$200m. The standard error is then used to interpret the level estimate of \$8,900m. For instance, the standard error of \$200m indicates that:

- There are approximately two chances in three that the real value falls within the range \$8,700m to \$9,100m ($\$8,900\text{m} \pm \200m).
- There are approximately nineteen chances in twenty that the real value falls within the ranges \$8,500m and \$9,300m ($\$8,900\text{m} \pm \400m).
- The true value in this case is the result we would obtain if we could enumerate the total population.

8 The following table shows the standard errors for national and state quarterly level estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	115	92	399	148	78
Manufacturing	242	243	1 342	844	210
Electricity, gas, water and waste services	65	35	150	18	19
Construction	245	239	2 488	na	447
Wholesale trade	262	263	2 172	1 207	210
Retail trade	125	125	1 362	681	195
Accommodation and food services	119	78	620	59	161
Transport, postal and warehousing	289	176	1 035	na	155
Information media and telecommunications	60	58	235	na	58
Financial and insurance services	118	172	439	na	209
Rental, hiring and real estate services	240	259	821	na	100
Professional, scientific and technical services	342	303	1 898	na	567
Administrative and support services	71	78	896	na	304
Education and Training	na	na	na	na	136
Health Care and Social Assistance	na	na	na	na	297
Arts and recreation services	49	45	187	na	49
Other services	88	83	624	na	225
Total	815	719	4 524	1 680	928
New South Wales	na	na	2 274	na	533
Victoria	na	na	2 542	na	436
Queensland	na	na	1 819	na	497
South Australia	na	na	1 087	na	277
Western Australia	na	na	1 666	na	366
Tasmania	na	na	506	na	124
Northern Territory	na	na	458	na	117
Australian Capital Territory	na	na	451	na	165
Australia	815	719	4 524	1 680	928

na not available

TECHNICAL NOTE DATA QUALITY *continued*

MOVEMENT ESTIMATES

9 The following example illustrates how to use the standard error to interpret a movement estimate. Let us say that one quarter the published level estimate for inventories is \$90,000m, and the next quarter the published level estimate is \$92,000m. In this example the calculated standard error for the movement estimate is \$850m. The standard error is then used to interpret the published movement estimate of +\$2,000m. For instance, the standard error of \$850m indicates that:

- There are approximately two chances in three that the real movement over the two quarter period falls within the range \$1,150m to \$2,850m ($\$2,000m \pm \$850m$).
- There are approximately nineteen chances in twenty that the real movement falls within the range \$300m to \$3,700m ($\$2,000m \pm \$1,700m$).

10 The following table shows the standard errors for national quarterly movement estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	89	92	285	51	54
Manufacturing	161	152	662	473	134
Electricity, gas, water and waste services	42	27	98	6	13
Construction	250	248	1 489	na	241
Wholesale trade	202	214	1 365	741	121
Retail trade	108	108	667	318	112
Accommodation and food services	121	77	361	30	92
Transport, postal and warehousing	109	100	407	na	93
Information media and telecommunications	63	67	148	na	27
Financial and insurance services	105	150	320	na	110
Rental, hiring and real estate services	140	155	462	na	65
Professional, scientific and technical services	266	363	776	na	298
Administrative and support services	77	84	549	na	148
Education and Training	na	na	na	na	88
Health Care and Social Assistance	na	na	na	na	123
Arts and recreation services	48	50	106	na	36
Other services	76	73	320	na	74
Total	500	550	2 622	927	536

na not available

ADJUSTMENTS TO ESTIMATES

11 Adjustments are included in the estimates to allow for lags in processing new businesses to the Australian Business Register. The following table shows the adjustments made to the current quarter's original estimates in current price terms:

	<i>September Quarter 2013</i>
	%
Company gross operating profits	1.1
Company profits before income tax	1.2
Sales of goods and services	1.6
Inventories	1.0
Wages and salaries	2.0

TECHNICAL NOTE DATA QUALITY *continued*

ADJUSTMENTS TO ESTIMATES

continued

12 As previously discussed, the estimates presented in this publication are partial indicators used in the compilation of the quarterly national accounts. The movements in the Business Indicators estimates will not always be the same as the movements in the comparable national accounts series but they should be reasonably consistent after taking account of differences in concepts, scope and methodology described in paragraph 26 of the Explanatory Notes. If after taking account of these differences, there are concerns about data quality and coherence, the national accounts area provides feedback to the survey area. This process may result in adjustments being applied to the Business Indicators estimates prior to release in this publication. The objective use of the national accounts framework to provide data coherence across all ABS economic statistics ensures that a common understanding of recent economic developments is presented.

SALES OF GOODS AND SERVICES TIME SERIES

13 This publication includes estimates of sales of goods and services, by industry, and by state/territory, but estimates of national total sales of goods and services are not published. Total sales of goods and services is not an adequate indicator of the performance of the Australian economy as it includes duplication; for example, goods sold by retailers may also be included in goods sold by wholesalers in the same period. However this publication does include total sales of goods and services, by state/territory, as it is considered that there may be interest in this item as a measure of relative activity. This data should be used with caution given the potential for the data to include duplication across industries.

PROFITS TIME SERIES

14 Estimates of gross operating profits are compiled by deducting estimates of items that do not involve the production of goods and services from estimates of profits before income tax. These items include: depreciation, net interest paid, net foreign exchange gains/losses and unrealised gains/losses on the revaluation of assets. These items are considered out of scope of the national accounts item gross operating surplus.

15 As indicated in paragraph 6 of the Explanatory Notes, income items (other than sales of goods and services), expense items (other than labour costs) and profits are only collected for businesses employing 20 or more persons in the Quarterly Business Indicators Survey (QBIS).

WAGES TIME SERIES

16 The Introduction of the Quarterly Business Indicators Survey from March quarter 2001 included the collection of private sector wages and salaries by industry.

PRIVATISED MARKETING AUTHORITIES

17 Three significant privatised marketing authorities came into scope of the estimates in this publication from the September quarter 1999. The introduction of these units resulted in a break in series for estimates for inventories and sales of goods and services between the June and September quarters 1999 and comparison of the series over time should be undertaken with care.

18 The methodology used by the ABS has ensured that the trend series has not been distorted by the introduction of these units, although there is a trend break evident between the June and September quarters 1999. For this reason, the trend estimates of movement have not been released for the Wholesale trade inventories, Total inventories and Wholesale trade sales series in respect of the September quarter 1999.

PRIVATISATION OF TELSTRA CORPORATION

19 Telstra Corporation was effectively privatised on 20 November 2006. For the purposes of ABS statistics this change from public sector to private sector was effective from March quarter 2007. This has impacted on some data series presented in this publication, particularly the March quarter 2007 movements. The data items affected are sales of goods and services, wages and salaries, company gross operating profits and the related profits series in the Manufacturing and Information media and telecommunications industry. The introduction of Telstra has resulted in a break in series for some series in this publication between the December quarter 2006 and March quarter 2007. The movement trend estimates, in percentage terms, have therefore not been released for the March quarter 2007.

TREND BREAK

20 In the June quarter 2010 release, trend break corrections were applied to Mining and Total company gross operating profits, company profits before income tax, business gross operating profits and Mining sales. These corrections were necessary due to very large mining commodity contract price rises that occurred on 1st April 2010. Trend break corrections were also applied to Manufacturing and Western Australian Sales of goods and services due to the movement of a major manufacturing business from the private to public sector. When a trend break occurs in a time series it is important that the trend movement estimate be treated with caution, hence the suppression of the quarterly and annual movement estimates for June 2010.

GLOSSARY

A company	The definition of company has been expanded to include quasi-corporations as well as incorporated private sector business enterprises. For the purpose of the survey, branches of overseas companies operating in Australia are included but overseas branches of Australian companies are excluded.
Business gross operating profit	The sum of unincorporated gross operating profit and company gross operating profit.
Company gross operating profits	Selected items are excluded from company profits before income tax to provide a measure of underlying company profits. These items include interest income and expenses; depreciation and amortisation; and selected items which do not involve the production of goods and services such as net foreign exchange gains/losses, gains/losses arising from the sale of non-current assets, and net unrealised gains/losses from the revaluation of current or non-current assets.
Company profits before income tax	Net operating profit or loss before income tax and extraordinary items and is net of capital profits or losses arising from the sale of businesses' own capital goods and dividends received.
Inventories	All inventories of materials etc., work in progress and finished goods owned by the business, whether held at locations of the business or elsewhere. Inventories are recorded at book value at the end of the quarter.
Quasi-corporations	Large and easily identified unincorporated enterprises such as partnerships of companies or unit trusts of companies.
Sales of goods and services	This item includes sales of goods by the business and income from services provided such as commission income, repair and service income and fees, management fees, rent leasing and hiring income, delivery and installation charges, income from consulting services, sponsorship income, membership/subscription fees and royalties income. State/territory income from sales of goods and services is reported by businesses for the sales of goods and services from each state/territory in which the business operates.
Unincorporated businesses	Businesses not in the corporate sector as defined under the glossary term 'a company'.
Unincorporated gross operating profit	Same definition as company gross operating profit except it includes only unincorporated businesses.
Wages and salaries	Gross earnings before taxation and other deductions. Includes provisions for employee entitlements.

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